# **Fund Facts**

Millennia III Plan – New Era – Series 3

The individual Fund Facts give you an idea of what each Fund invests in, how it has performed and what fees or charges may apply.

We show performance data for our Funds, which include tables, charts and graphs that are intended to help you understand each Fund's financial performance since inception.

# What if I change my mind?

You can also change your mind about subsequent purchases you make under the Contract within the earlier of two business days of the date you received confirmation or five business days after it is mailed to you. In this case the right to cancel only applies to the new purchase.

You have to tell your insurer in writing, by email, fax or letter, that you want to cancel this new purchase. The amount returned will be the lesser of your Deposit or its value if it has gone down. The amount returned only applies to the specific purchase and will include a refund of any sales charges or other fees you paid.

# For more information

This summary may not contain all the information you need. Please read your Contract. You may also contact us at:

# **Desjardins Financial Security**

1 Complexe Desjardins, P.O. Box 9000, Montreal, Quebec, H5B 1H5 desjardinslifeinsurance.com gifclientservice@dfs.ca 1-888-729-3422

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DFS stands for Desjardins Financial Security.

DFS Guaranteed Investment Funds are established by **Desjardins Financial Security Life Assurance Company**.

Desjardins Insurance refers to Desjardins Financial Security Life Assurance Company.



Cooperating in building the future

# 1. DESJARDINS FINANCIAL SECURITY LIFE ASSURANCE COMPANY – MILLENNIA III PLAN DFS GIF – MONEY MARKET

Financial Information as at December 31, 2015

# 2. Quick Facts

Inception Date: Series 3: December 14, 1998 Total Value (000's): 3,232 Net Asset Value per Unit: 6.62 Number of Units Outstanding (000's): 488 Management Expense Ratio (MER): 1.71%

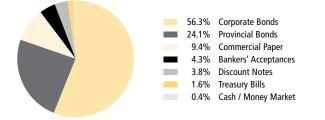
#### 3. What does this Fund invest in?

This Fund invests in the DGIA Money Market Fund. The underlying fund invests in Canadian treasury bills and bankers acceptances.

Top ten investments of the underlying fund	
Daimler Canada Finance, 2.23%, April 18, 2016	9.2%
Bank of Montreal, Floating Rate, April 10, 2017	8.2%
OMERS Realty Corporation, 4.75%, May 5, 2016	6.9%
Province of Quebec, Stripped, January 16, 2017	5.6%
Scotiabank, 2.74%, December 1, 2016	5.5%
Royal Bank of Canada, 2.68%, December 8, 2016	5.5%
Manufacturers Life Insurance Company, Floating Rate, November 18, 2021	5.5%
National Bank of Canada, 3.58%, April 26, 2016	5.1%
Gaz Métro, Notes, January 22, 2016	4.9%
Lower Mattagami Energy, Notes, January 8, 2016	4.6%
TOTAL	61%

#### **TOTAL INVESTMENTS: 38**

#### Investment Allocation as at December 31, 2015



#### 4. How has the Fund performed?

This section tells you how the Fund has performed over the past 10 years. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also, your actual return will depend on your personal tax situation.

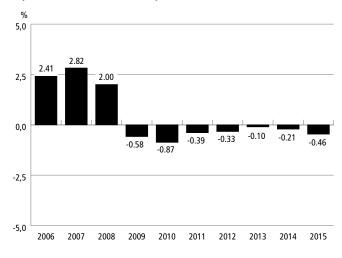
Portfolio Manager: Desjardins Global Asset Management Portfolio Turnover Rate: 27.15 Minimum Deposit: \$500

#### Average return

A Contract Owner who deposited \$1,000 in the Fund on December 14, 1998 now has \$1,215. This works out to an average of 1.1% a year.

# Year-by-year returns

This chart shows how the Fund has performed in each of the past 10 years. Over the past 10 years, the Fund was up in value 3 years and down in value 7 years of the 10.



#### 5. How risky is it?

The value of your Deposit can go down.

Very Low	Low to moderate	Moderate	Moderate to high	High
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#### 6. Are there any guarantees?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect a Contract Owner's Deposit if markets go down. (The MER includes the insurance cost for the guarantees.) For details please refer to your Contract.

#### 7. Who is this Fund for?

This Fund may be right for a person seeking liquidity and security of capital.

The following tables show the fees and expenses you could pay to buy, own and sell Units of the Fund.

#### A. Sales Charges

Fee Option	What you pay		How it works	
Negotiable Sales Charge	Up to 5% of the amount of your Deposit		<ul> <li>You and your advisor decide on</li> <li>The initial sales charge is deduc gross commission.</li> </ul>	the rate. ted from your Deposit. It goes to your advisor as a
Deferred Sales Charge	2 years of buying 3 years of buying 4 years of buying 5 years of buying	5.5% 5.0% 4.5% 4.0% 3.5% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	<ul> <li>The deferred sales charge is a set rate. It is deducted from the amount you sell.</li> <li>You can sell up to 12% of your Units each year without paying a deferred sales charge.</li> <li>You can switch to Units of other Funds under the insurance contract at any time without paying a deferred sales charge as long as you do not change</li> </ul>
Low Load Sales Charge	2 years of buying 3 years of buying	3.0% 2.5% 2.0% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 2.5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	your guarantee. The deferred sales charge schedule will be based on the date you made your first Deposit.

#### **B. Ongoing Fund Fees**

The MER includes the Management Fee and operating expenses of the Fund as well as the insurance costs under your Contract. You don't pay these expenses directly. They affect you because they reduce the return you get on your Deposit. For more details about how the guarantees work, see your Contract.

#### MER (annual rate as a % of the Fund's value)

1.71%

#### C. Trailing Commission

DFS pays your advisor a trailing commission for as long as you own Units of the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the Management Fee. The rate depends on the fee option you choose:

- Negotiable Sales Charges 1% of the market value of the Units attributed to this fee option each year.
- Deferred Sales Charges 0.5% of the market value of the Units attributed to this fee option each year.
- Low Load Sales Charges 0.5% of the market value of the Units attributed to this fee option each year (for years 1-3) and 1% of the market value of the Units attributed to this fee option each year (for year 4 and over).

#### **D.** Other Fees

There are no other fees that apply to the Millennia III Plan – New Era.

#### 9. What if I change my mind?

# 1. DESJARDINS FINANCIAL SECURITY LIFE ASSURANCE COMPANY – MILLENNIA III PLAN DFS GIF – INCOME – FIERA CAPITAL

Financial Information as at December 31, 2015

# 2. Quick Facts

Inception Date: Series 3: December 14, 1998 Total Value (000's): 11,430 Net Asset Value per Unit: 10.69 Number of Units Outstanding (000's): 1,069 Management Expense Ratio (MER): 2.61%

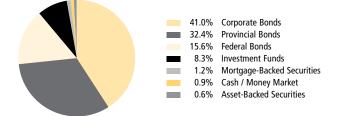
#### 3. What does this Fund invest in?

This Fund invests mainly in Canadian bonds.

Top ten investments	
Fiera Active Short Term Canadian Municipal Bond	8.3%
Province of Ontario, 2.85%, June 2, 2023	8.1%
Government of Canada, 1.50%, February 1, 2017	4.9%
Province of Quebec, 3.50%, December 1, 2045	4.6%
Canada Housing Trust, 2.35%, December 15, 2018	4.2%
Province of Ontario, 3.50%, June 2, 2024	3.7%
Canadian Imperial Bank of Commerce, 2.35%, October 18, 2017	3.4%
Ontario School Boards Financing Corporation, 7.20%, June 9, 2025	3.0%
Government of Canada, 2.25%, June 1, 2025	2.8%
Royal Office Finance, 5.209%, November 12, 2032	2.3%
TOTAL	45.3%

#### **TOTAL INVESTMENTS: 96**

# Investment Allocation as at December 31, 2015



#### 4. How has the Fund performed?

This section tells you how the Fund has performed over the past 10 years. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also, your actual return will depend on your personal tax situation.

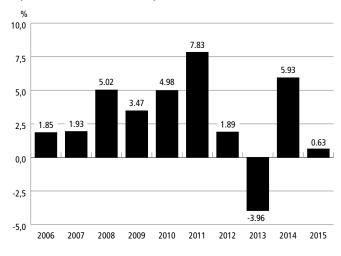
Portfolio Manager: Fiera Capital Corporation Portfolio Turnover Rate: 180.62 Minimum Deposit: \$500

#### Average return

A Contract Owner who deposited \$1,000 in the Fund on December 14, 1998 now has \$1,733. This works out to an average of 3.3% a year.

# Year-by-year returns

This chart shows how the Fund has performed in each of the past 10 years. Over the past 10 years, the Fund was up in value 9 years and down in value 1 year of the 10.



# 5. How risky is it?

The value of your Deposit can go down.

Very Low Lo	v Low to moderate	Moderate	Moderate to high	High
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#### 6. Are there any guarantees?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect a Contract Owner's Deposit if markets go down. (The MER includes the insurance cost for the guarantees.) For details please refer to your Contract.

#### 7. Who is this Fund for?

This Fund may be right for a person seeking interest income with the potential for capital growth.

The following tables show the fees and expenses you could pay to buy, own and sell Units of the Fund.

#### A. Sales Charges

Fee Option	What you pay		How it works				
Negotiable Sales Charge	Up to 5% of the amou of your Deposit	enosit		Ihe initial sales charge is deducted from your Deposit. It goes to your advis			
Deferred Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying 4 years of buying 5 years of buying After 5 years	5.5% 5.0% 4.5% 4.0% 3.5% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	<ul> <li>The deferred sales charge is a set rate. It is deducted from the amount you sell.</li> <li>You can sell up to 12% of your Units each year without paying a deferred sales charge.</li> <li>You can switch to Units of other Funds under the insurance contract at any time without paying a deferred sales charge as long as you do not change</li> </ul>			
Low Load Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying After 3 years	3.0% 2.5% 2.0% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 2.5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	your guarantee. The deferred sales charge schedule will be based on the date you made your first Deposit.			

# **B. Ongoing Fund Fees**

The MER includes the Management Fee and operating expenses of the Fund as well as the insurance costs under your Contract. You don't pay these expenses directly. They affect you because they reduce the return you get on your Deposit. For more details about how the guarantees work, see your Contract.

#### MER (annual rate as a % of the Fund's value)

2.61%

# C. Trailing Commission

DFS pays your advisor a trailing commission for as long as you own Units of the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the Management Fee. The rate depends on the fee option you choose:

- Negotiable Sales Charges 1% of the market value of the Units attributed to this fee option each year.
- Deferred Sales Charges 0.5% of the market value of the Units attributed to this fee option each year.
- Low Load Sales Charges 0.5% of the market value of the Units attributed to this fee option each year (for years 1-3) and 1% of the market value of the Units attributed to this fee option each year (for year 4 and over).

#### **D.** Other Fees

There are no other fees that apply to the Millennia III Plan – New Era.

#### 9. What if I change my mind?

# 1. DESJARDINS FINANCIAL SECURITY LIFE ASSURANCE COMPANY – MILLENNIA III PLAN DFS GIF – DIVERSIFIED INCOME – FRANKLIN QUOTENTIAL

Financial Information as at December 31, 2015

# 2. Quick Facts

Inception Date: Series 3: October 30, 2000 Total Value (000's): 6,349 Net Asset Value per Unit: 7.24 Number of Units Outstanding (000's): 878 Management Expense Ratio (MER): 3.14%

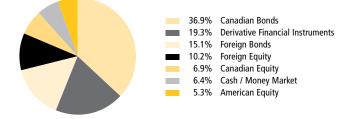
#### 3. What does this Fund invest in?

This Fund invests in the Franklin Quotential Diversified Income Portfolio. The underlying fund invests in bond (80%) and equity (20%) funds.

Top ten investments of the underlying fund	
Franklin Bissett Core Plus Bond Fund	26.9%
Franklin Bissett Canadian Short Term Bond Fund	10.0%
Templeton Global Bond Fund	8.4%
BMO Mid Federal Bond Index ETF	6.8%
Franklin Strategic Income Fund	6.7%
Cash and Cash Equivalents	6.3%
WisdomTree Australia & New Zealand Debt ETF	4.3%
Franklin Mutual European Fund	3.7%
Franklin U.S. Rising Dividends Fund	3.4%
Franklin Bissett Canadian Dividend Fund	3.0%
TOTAL	79.5%

# **TOTAL INVESTMENTS: 20**

# Investment Allocation as at December 31, 2015



#### 4. How has the Fund performed?

This section tells you how the Fund has performed over the past 10 years. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also, your actual return will depend on your personal tax situation.

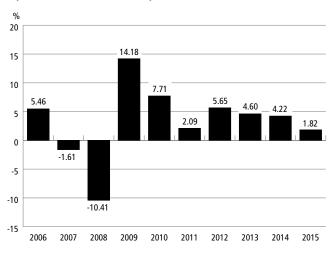
Portfolio Manager: Franklin Templeton Investments Corp. Portfolio Turnover Rate: 10.74 Minimum Deposit: \$500

#### Average return

A Contract Owner who deposited \$1,000 in the Fund on October 30, 2000 now has \$1,447. This works out to an average of 2.5% a year.

# Year-by-year returns

This chart shows how the Fund has performed in each of the past 10 years. Over the past 10 years, the Fund was up in value 8 years and down in value 2 years of the 10.



# 5. How risky is it?

The value of your Deposit can go down.

Very Low Lo	bw Low to moderate	Moderate	Moderate to high	High
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#### 6. Are there any guarantees?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect a Contract Owner's Deposit if markets go down. (The MER includes the insurance cost for the guarantees.) For details please refer to your Contract.

#### 7. Who is this Fund for?

This Fund may be right for a person seeking security of capital.

The following tables show the fees and expenses you could pay to buy, own and sell Units of the Fund.

#### A. Sales Charges

Fee Option	What you pay		How it works	
Negotiable Sales Charge	Up to 5% of the amount of your Deposit		<ul> <li>You and your advisor decide on the rate.</li> <li>The initial sales charge is deducted from your Deposit. It goes to your a gross commission.</li> </ul>	
Deferred Sales Charge	2 years of buying3 years of buying4 years of buying5 years of buying	5.5% 5.0% 4.5% 4.0% 3.5% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	<ul> <li>The deferred sales charge is a set rate. It is deducted from the amount you sell.</li> <li>You can sell up to 12% of your Units each year without paying a deferred sales charge.</li> <li>You can switch to Units of other Funds under the insurance contract at any time without paying a deferred sales charge as long as you do not change</li> </ul>
Low Load Sales Charge	2 years of buying3 years of buying	3.0% 2.5% 2.0% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 2.5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	your guarantee. The deferred sales charge schedule will be based on the date you made your first Deposit.

# **B. Ongoing Fund Fees**

The MER includes the Management Fee and operating expenses of the Fund as well as the insurance costs under your Contract. You don't pay these expenses directly. They affect you because they reduce the return you get on your Deposit. For more details about how the guarantees work, see your Contract.

#### MER (annual rate as a % of the Fund's value)

3.14%

#### C. Trailing Commission

DFS pays your advisor a trailing commission for as long as you own Units of the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the Management Fee. The rate depends on the fee option you choose:

- Negotiable Sales Charges 1% of the market value of the Units attributed to this fee option each year.
- Deferred Sales Charges 0.5% of the market value of the Units attributed to this fee option each year.
- Low Load Sales Charges 0.5% of the market value of the Units attributed to this fee option each year (for years 1-3) and 1% of the market value of the Units attributed to this fee option each year (for year 4 and over).

# **D.** Other Fees

There are no other fees that apply to the Millennia III Plan – New Era.

#### 9. What if I change my mind?

# 1. DESJARDINS FINANCIAL SECURITY LIFE ASSURANCE COMPANY – MILLENNIA III PLAN DFS GIF – BALANCED INCOME – FRANKLIN QUOTENTIAL

Financial Information as at December 31, 2015

# 2. Quick Facts

Inception Date: Series 3: October 30, 2000 Total Value (000's): 9,846 Net Asset Value per Unit: 6.66 Number of Units Outstanding (000's): 1,478 Management Expense Ratio (MER): 3.20%

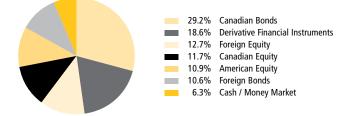
#### 3. What does this Fund invest in?

This Fund invests in the Franklin Quotential Balanced Income Portfolio. The underlying fund invests in bond (60%) and equity (40%) funds.

Top ten investments of the underlying fund	
Franklin Bissett Core Plus Bond Fund	29.2%
Templeton Global Bond Fund	6.2%
Franklin Mutual European Fund	5.0%
Franklin Bissett Canadian Equity Fund	4.5%
Franklin Strategic Income Fund	4.4%
Franklin U.S. Core Equity Fund	4.3%
BMO Mid Federal Bond Index ETF	4.0%
SPDR Euro Stoxx 50 ETF	3.6%
Franklin Bisset All Canadian Focus Fund	3.4%
Franklin Flex Cap Growth Fund	3.4%
TOTAL	68%

#### **TOTAL INVESTMENTS: 26**

# Investment Allocation as at December 31, 2015



#### 4. How has the Fund performed?

This section tells you how the Fund has performed over the past 10 years. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also, your actual return will depend on your personal tax situation.

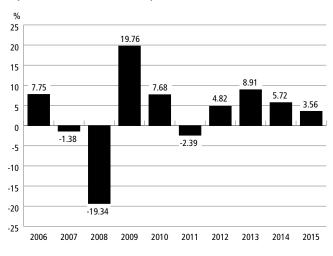
Portfolio Manager: Franklin Templeton Investments Corp. Portfolio Turnover Rate: 10.44 Minimum Deposit: \$500

#### Average return

A Contract Owner who deposited \$1,000 in the Fund on October 30, 2000 now has \$1,332. This works out to an average of 1.9% a year.

# Year-by-year returns

This chart shows how the Fund has performed in each of the past 10 years. Over the past 10 years, the Fund was up in value 7 years and down in value 3 years of the 10.



#### 5. How risky is it?

The value of your Deposit can go down.

Very Low	Low	Low to moderate	Moderate	Moderate to high	High
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#### 6. Are there any guarantees?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect a Contract Owner's Deposit if markets go down. (The MER includes the insurance cost for the guarantees.) For details please refer to your Contract.

#### 7. Who is this Fund for?

This Fund may be right for a person seeking security and potential long term capital growth.

The following tables show the fees and expenses you could pay to buy, own and sell Units of the Fund.

#### A. Sales Charges

Fee Option	What you pay		How it works	
Negotiable Sales Charge	Up to 5% of the amount of your Deposit		<ul> <li>You and your advisor decide on the rate.</li> <li>The initial sales charge is deducted from your Deposit. It goes to your advisor as a gross commission.</li> </ul>	
Deferred Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying 4 years of buying 5 years of buying After 5 years	5.5% 5.0% 4.5% 4.0% 3.5% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	<ul> <li>The deferred sales charge is a set rate. It is deducted from the amount you sell.</li> <li>You can sell up to 12% of your Units each year without paying a deferred sales charge.</li> <li>You can switch to Units of other Funds under the insurance contract at any time without paying a deferred sales charge as long as you do not change</li> </ul>
Low Load Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying After 3 years	3.0% 2.5% 2.0% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 2.5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	your guarantee. The deferred sales charge schedule will be based on the date you made your first Deposit.

# **B. Ongoing Fund Fees**

The MER includes the Management Fee and operating expenses of the Fund as well as the insurance costs under your Contract. You don't pay these expenses directly. They affect you because they reduce the return you get on your Deposit. For more details about how the guarantees work, see your Contract.

#### MER (annual rate as a % of the Fund's value)

3.20%

# **C. Trailing Commission**

DFS pays your advisor a trailing commission for as long as you own Units of the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the Management Fee. The rate depends on the fee option you choose:

- Negotiable Sales Charges 1% of the market value of the Units attributed to this fee option each year.
- Deferred Sales Charges 0.5% of the market value of the Units attributed to this fee option each year.
- Low Load Sales Charges 0.5% of the market value of the Units attributed to this fee option each year (for years 1-3) and 1% of the market value of the Units attributed to this fee option each year (for year 4 and over).

#### **D. Other Fees**

There are no other fees that apply to the Millennia III Plan – New Era.

#### 9. What if I change my mind?

# 1. DESJARDINS FINANCIAL SECURITY LIFE ASSURANCE COMPANY – MILLENNIA III PLAN DFS GIF – CANADIAN BALANCED – FIDELITY

Financial Information as at December 31, 2015

# 2. Quick Facts

Inception Date: Series 3: December 1, 2008 Total Value (000's): 10,805 Net Asset Value per Unit: 8.96 Number of Units Outstanding (000's): 1,206 Management Expense Ratio (MER): 3.39%

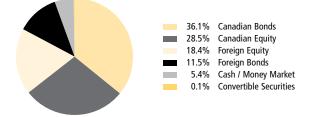
#### 3. What does this Fund invest in?

This Fund invests in the Fidelity Canadian Balanced Fund. The underlying fund invests in Canadian bonds (40%), Canadian equities (50%), as well as high yield bonds (10%).

Top ten investments of the underlying fund	
Restaurant Brands International	3.0%
Brookfield Asset Management	2.9%
Canadian Pacific Railway	2.2%
Gildan Activewear	2.0%
Toronto-Dominion Bank	1.8%
CVS Health Corporation	1.6%
Methanex Corporation	1.5%
Alimentation Couche-Tard	1.5%
Moody's Corporation	1.4%
Medtronic	1.3%
TOTAL	19.2%

# TOTAL INVESTMENTS: 1,031

# Investment Allocation as at December 31, 2015



#### 4. How has the Fund performed?

This section tells you how the Fund has performed over the past 8 years. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also, your actual return will depend on your personal tax situation.

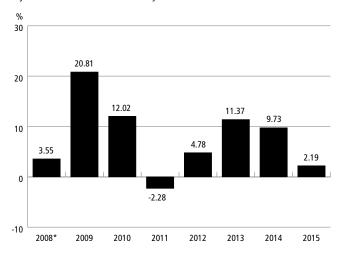
Portfolio Manager: Fidelity Investments Canada ULC Portfolio Turnover Rate: 10.64 Minimum Deposit: \$500

#### Average return

A Contract Owner who deposited \$1,000 in the Fund on December 1, 2008 now has \$1,792. This works out to an average of 8.6% a year.

# Year-by-year returns

This chart shows how the Fund has performed in each of the past 8 years. Since December 1, 2008, the Fund was up in value 7 years and down in value 1 year of the 8.



#### 5. How risky is it?

The value of your Deposit can go down.

#### 6. Are there any guarantees?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect a Contract Owner's Deposit if markets go down. (The MER includes the insurance cost for the guarantees.) For details please refer to your Contract.

#### 7. Who is this Fund for?

This Fund may be right for a person seeking long-term capital growth and who wants the convenience of a diversified portfolio in a single fund.

\* Return is for a partial year from date first offered for sale.

The following tables show the fees and expenses you could pay to buy, own and sell Units of the Fund.

#### A. Sales Charges

Fee Option	What you pay		How it works	
Negotiable Sales Charge	Up to 5% of the amount of your Deposit		<ul> <li>You and your advisor decide on the rate.</li> <li>The initial sales charge is deducted from your Deposit. It goes to your advisor as a gross commission.</li> </ul>	
Deferred Sales Charge	2 years of buying 3 years of buying 4 years of buying 5 years of buying	5.5% 5.0% 4.5% 4.0% 3.5% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	<ul> <li>The deferred sales charge is a set rate. It is deducted from the amount you sell.</li> <li>You can sell up to 12% of your Units each year without paying a deferred sales charge.</li> <li>You can switch to Units of other Funds under the insurance contract at any time without paying a deferred sales charge as long as you do not change</li> </ul>
Low Load Sales Charge	2 years of buying 3 years of buying	3.0% 2.5% 2.0% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 2.5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	your guarantee. The deferred sales charge schedule will be based on the date you made your first Deposit.

#### **B. Ongoing Fund Fees**

The MER includes the Management Fee and operating expenses of the Fund as well as the insurance costs under your Contract. You don't pay these expenses directly. They affect you because they reduce the return you get on your Deposit. For more details about how the guarantees work, see your Contract.

#### MER (annual rate as a % of the Fund's value)

3.39%

# **C. Trailing Commission**

DFS pays your advisor a trailing commission for as long as you own Units of the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the Management Fee. The rate depends on the fee option you choose:

- Negotiable Sales Charges 1% of the market value of the Units attributed to this fee option each year.
- Deferred Sales Charges 0.5% of the market value of the Units attributed to this fee option each year.
- Low Load Sales Charges 0.5% of the market value of the Units attributed to this fee option each year (for years 1-3) and 1% of the market value of the Units attributed to this fee option each year (for year 4 and over).

#### **D.** Other Fees

There are no other fees that apply to the Millennia III Plan – New Era.

#### 9. What if I change my mind?

# 1. DESJARDINS FINANCIAL SECURITY LIFE ASSURANCE COMPANY – MILLENNIA III PLAN DFS GIF – GLOBAL BALANCED – JARISLOWSKY FRASER

Financial Information as at December 31, 2015

# 2. Quick Facts

Inception Date: Series 3: November 17, 2003 Total Value (000's): 9,915 Net Asset Value per Unit: 8.02 Number of Units Outstanding (000's): 1,236 Management Expense Ratio (MER): 3.39%

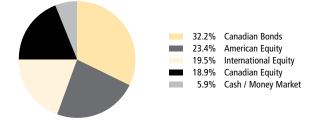
# 3. What does this Fund invest in?

This Fund invests in the Jarislowsky Fraser Global Balanced Fund. The underlying fund invests in bonds (46%) and equities (54%) from around the world.

Top ten investments of the underlying fund	
Jarislowsky Fraser International Pooled Fund	19.6%
Government of Canada, 3.50%, December 1, 2045	1.8%
Toronto-Dominion Bank	1.6%
Jarislowsky Fraser Special Equity Fund	1.5%
Royal Bank of Canada	1.3%
Province of Ontario, 2.85%, June 2, 2023	1.3%
Microsoft Corporation	1.2%
Scotiabank	1.1%
Canadian Imperial Bank of Commerce, 1.70%,	
October 9, 2018	1.1%
Canadian National Railway Company	0.9%
TOTAL	31.4%

#### **TOTAL INVESTMENTS: 182**

# Investment Allocation as at December 31, 2015



#### 4. How has the Fund performed?

This section tells you how the Fund has performed over the past 10 years. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also, your actual return will depend on your personal tax situation.

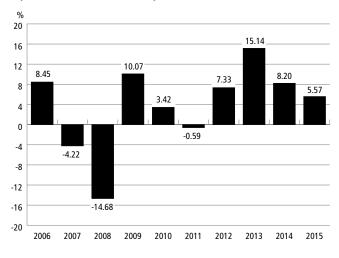
Portfolio Manager: Jarislowsky, Fraser Limited Portfolio Turnover Rate: 8.87 Minimum Deposit: \$500

#### Average return

A Contract Owner who deposited \$1,000 in the Fund on November 17, 2003 now has \$1,604. This works out to an average of 4.0% a year.

# Year-by-year returns

This chart shows how the Fund has performed in each of the past 10 years. Over the past 10 years, the Fund was up in value 7 years and down in value 3 years of the 10.



#### 5. How risky is it?

The value of your Deposit can go down.

Very Low	Low	Low to moderate	Moderate	Moderate to high	High
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#### 6. Are there any guarantees?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect a Contract Owner's Deposit if markets go down. (The MER includes the insurance cost for the guarantees.) For details please refer to your Contract.

#### 7. Who is this Fund for?

This Fund may be right for a person seeking conservative capital growth and interest income.

The following tables show the fees and expenses you could pay to buy, own and sell Units of the Fund.

#### A. Sales Charges

Fee Option	What you pay		How it works	
Negotiable Sales Charge	Up to 5% of the amount of your Deposit		<ul> <li>You and your advisor decide on the rate.</li> <li>The initial sales charge is deducted from your Deposit. It goes to your advisor as a gross commission.</li> </ul>	
Deferred Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying 4 years of buying 5 years of buying After 5 years	5.5% 5.0% 4.5% 4.0% 3.5% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	<ul> <li>The deferred sales charge is a set rate. It is deducted from the amount you sell.</li> <li>You can sell up to 12% of your Units each year without paying a deferred sales charge.</li> <li>You can switch to Units of other Funds under the insurance contract at any time without paying a deferred sales charge as long as you do not change</li> </ul>
Low Load Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying After 3 years	3.0% 2.5% 2.0% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 2.5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	your guarantee. The deferred sales charge schedule will be based on the date you made your first Deposit.

# **B. Ongoing Fund Fees**

The MER includes the Management Fee and operating expenses of the Fund as well as the insurance costs under your Contract. You don't pay these expenses directly. They affect you because they reduce the return you get on your Deposit. For more details about how the guarantees work, see your Contract.

#### MER (annual rate as a % of the Fund's value)

3.39%

# **C. Trailing Commission**

DFS pays your advisor a trailing commission for as long as you own Units of the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the Management Fee. The rate depends on the fee option you choose:

- Negotiable Sales Charges 1% of the market value of the Units attributed to this fee option each year.
- Deferred Sales Charges 0.5% of the market value of the Units attributed to this fee option each year.
- Low Load Sales Charges 0.5% of the market value of the Units attributed to this fee option each year (for years 1-3) and 1% of the market value of the Units attributed to this fee option each year (for year 4 and over).

#### **D.** Other Fees

There are no other fees that apply to the Millennia III Plan – New Era.

#### 9. What if I change my mind?

# 1. DESJARDINS FINANCIAL SECURITY LIFE ASSURANCE COMPANY – MILLENNIA III PLAN DFS GIF – CANADIAN BALANCED – FIERA CAPITAL

Financial Information as at December 31, 2015

# 2. Quick Facts

Inception Date: Series 3: December 14, 1998 Total Value (000's): 16,332 Net Asset Value per Unit: 10.53 Number of Units Outstanding (000's): 1,551 Management Expense Ratio (MER): 3.19%

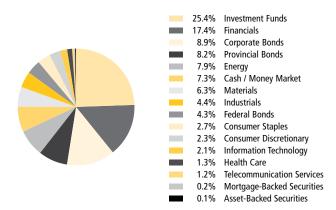
#### 3. What does this Fund invest in?

This Fund invests primarily in Canadian bonds and treasury bills (40%), Canadian equities (40%), as well as world equities (20%).

Top ten investments	
Fiera Global Equity Fund	25.4%
Royal Bank of Canada	4.0%
Toronto-Dominion Bank	3.6%
Scotiabank	2.8%
Canadian National Railway Company	2.5%
Enbridge	2.5%
Canada Treasury Bills, January 28, 2016	2.4%
Manulife Financial Corporation	2.2%
CGI Group	2.1%
Government of Canada, 1.25%, August 1, 2017	1.8%
TOTAL	49.3%

#### **TOTAL INVESTMENTS: 145**

# Investment Allocation as at December 31, 2015



#### 4. How has the Fund performed?

This section tells you how the Fund has performed over the past 10 years. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also, your actual return will depend on your personal tax situation.

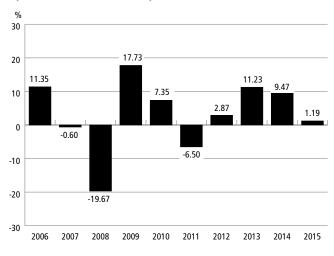
Portfolio Manager: Fiera Capital Corporation Portfolio Turnover Rate: 83.51 Minimum Deposit: \$500

#### Average return

A Contract Owner who deposited \$1,000 in the Fund on December 14, 1998 now has \$1,671. This works out to an average of 3.1% a year.

# Year-by-year returns

This chart shows how the Fund has performed in each of the past 10 years. Over the past 10 years, the Fund was up in value 7 years and down in value 3 years of the 10.



# 5. How risky is it?

The value of your Deposit can go down.

Very Low Low	Low to moderate	Moderate	Moderate to high	High
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#### 6. Are there any guarantees?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect a Contract Owner's Deposit if markets go down. (The MER includes the insurance cost for the guarantees.) For details please refer to your Contract.

# 7. Who is this Fund for?

This Fund may be right for a person seeking conservative capital growth and interest income.

The following tables show the fees and expenses you could pay to buy, own and sell Units of the Fund.

#### A. Sales Charges

Fee Option	What you pay		How it works	
Negotiable Sales Charge	Up to 5% of the amount of your Deposit		<ul> <li>You and your advisor decide on the rate.</li> <li>The initial sales charge is deducted from your Deposit. It goes to your advisor as a gross commission.</li> </ul>	
Deferred Sales Charge	2 years of buying 3 years of buying 4 years of buying 5 years of buying	5.5% 5.0% 4.5% 4.0% 3.5% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	<ul> <li>The deferred sales charge is a set rate. It is deducted from the amount you sell.</li> <li>You can sell up to 12% of your Units each year without paying a deferred sales charge.</li> <li>You can switch to Units of other Funds under the insurance contract at any time without paying a deferred sales charge as long as you do not change</li> </ul>
Low Load Sales Charge	2 years of buying 3 years of buying	3.0% 2.5% 2.0% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 2.5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	your guarantee. The deferred sales charge schedule will be based on the date you made your first Deposit.

# **B. Ongoing Fund Fees**

The MER includes the Management Fee and operating expenses of the Fund as well as the insurance costs under your Contract. You don't pay these expenses directly. They affect you because they reduce the return you get on your Deposit. For more details about how the guarantees work, see your Contract.

#### MER (annual rate as a % of the Fund's value)

3.19%

# **C. Trailing Commission**

DFS pays your advisor a trailing commission for as long as you own Units of the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the Management Fee. The rate depends on the fee option you choose:

- Negotiable Sales Charges 1% of the market value of the Units attributed to this fee option each year.
- Deferred Sales Charges 0.5% of the market value of the Units attributed to this fee option each year.
- Low Load Sales Charges 0.5% of the market value of the Units attributed to this fee option each year (for years 1-3) and 1% of the market value of the Units attributed to this fee option each year (for year 4 and over).

#### **D.** Other Fees

There are no other fees that apply to the Millennia III Plan – New Era.

#### 9. What if I change my mind?

# 1. DESJARDINS FINANCIAL SECURITY LIFE ASSURANCE COMPANY – MILLENNIA III PLAN DFS GIF – CANADIAN BALANCED – FRANKLIN BISSETT

Financial Information as at December 31, 2015

# 2. Quick Facts

Inception Date: Series 3: December 5, 2005 Total Value (000's): 6,724 Net Asset Value per Unit: 6.66 Number of Units Outstanding (000's): 1,010 Management Expense Ratio (MER): 3.18%

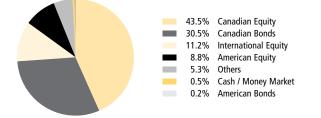
# 3. What does this Fund invest in?

This Fund invests in the Franklin Bissett Canadian Balanced Fund. The underlying fund invests in Canadian bonds (40%) and world equities (60%).

Top ten investments of the underlying fund	
Franklin Bissett Canadian Equity Fund	19.1%
Franklin Bissett Corporate Bond Fund	13.8%
Franklin Bissett Core Plus Bond Fund	13.3%
Franklin Bissett Microcap Fund	5.6%
Franklin Bisset All Canadian Focus Fund	5.6%
Franklin Bissett Small Cap Fund	5.4%
Franklin U.S. Rising Dividends Fund	4.1%
Franklin Bissett U.S. Focus Fund	4.1%
Templeton EAFE Developed Markets Fund	4.1%
Franklin Bissett Canadian Dividend Fund	3.9%
TOTAL	79%

#### **TOTAL INVESTMENTS: 18**

# Investment Allocation as at December 31, 2015



#### 4. How has the Fund performed?

This section tells you how the Fund has performed over the past 10 years. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also, your actual return will depend on your personal tax situation.

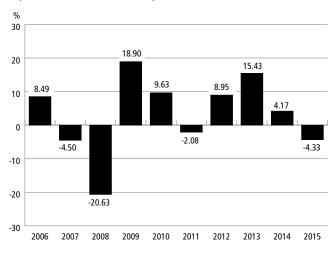
Portfolio Manager: Bissett Investment Management Portfolio Turnover Rate: 5.38 Minimum Deposit: \$500

#### Average return

A Contract Owner who deposited \$1,000 in the Fund on December 5, 2005 now has \$1,332. This works out to an average of 2.9% a year.

# Year-by-year returns

This chart shows how the Fund has performed in each of the past 10 years. Since December 5, 2005, the Fund was up in value 6 years and down in value 4 years of the 10.



# 5. How risky is it?

The value of your Deposit can go down.

Very Low	Low	Low to moderate	Moderate	Moderate to high	High
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#### 6. Are there any guarantees?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect a Contract Owner's Deposit if markets go down. (The MER includes the insurance cost for the guarantees.) For details please refer to your Contract.

#### 7. Who is this Fund for?

This Fund may be right for a person seeking conservative capital growth and interest income.

The following tables show the fees and expenses you could pay to buy, own and sell Units of the Fund.

#### A. Sales Charges

Fee Option	What you pay		How it works		
Negotiable Sales Charge	Up to 5% of the amount of your Deposit		<ul> <li>You and your advisor decide on the rate.</li> <li>The initial sales charge is deducted from your Deposit. It goes to your advisor as a gross commission.</li> </ul>		
Deferred Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying 4 years of buying 5 years of buying After 5 years	5.5% 5.0% 4.5% 4.0% 3.5% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	<ul> <li>The deferred sales charge is a set rate. It is deducted from the amount you sell.</li> <li>You can sell up to 12% of your Units each year without paying a deferred sales charge.</li> <li>You can switch to Units of other Funds under the insurance contract at any time without paying a deferred sales charge as long as you do not change</li> </ul>	
Low Load Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying After 3 years	3.0% 2.5% 2.0% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 2.5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	your guarantee. The deferred sales charge schedule will be based on the date you made your first Deposit.	

# **B. Ongoing Fund Fees**

The MER includes the Management Fee and operating expenses of the Fund as well as the insurance costs under your Contract. You don't pay these expenses directly. They affect you because they reduce the return you get on your Deposit. For more details about how the guarantees work, see your Contract.

#### MER (annual rate as a % of the Fund's value)

3.18%

# C. Trailing Commission

DFS pays your advisor a trailing commission for as long as you own Units of the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the Management Fee. The rate depends on the fee option you choose:

- Negotiable Sales Charges 1% of the market value of the Units attributed to this fee option each year.
- Deferred Sales Charges 0.5% of the market value of the Units attributed to this fee option each year.
- Low Load Sales Charges 0.5% of the market value of the Units attributed to this fee option each year (for years 1-3) and 1% of the market value of the Units attributed to this fee option each year (for year 4 and over).

#### **D.** Other Fees

There are no other fees that apply to the Millennia III Plan – New Era.

#### 9. What if I change my mind?

# 1. DESJARDINS FINANCIAL SECURITY LIFE ASSURANCE COMPANY – MILLENNIA III PLAN DFS GIF – BALANCED GROWTH – FRANKLIN QUOTENTIAL

Financial Information as at December 31, 2015

# 2. Quick Facts

Inception Date: Series 3: December 11, 2006 Total Value (000's): 12,701 Net Asset Value per Unit: 6.24 Number of Units Outstanding (000's): 2,036 Management Expense Ratio (MER): 3.26%

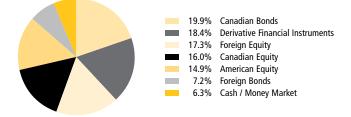
#### 3. What does this Fund invest in?

This Fund invests in the Franklin Quotential Balanced Growth Portfolio. The underlying fund invests in bond (40%) and equity (60%) funds.

Top ten investments of the underlying fund	
Franklin Bissett Core Plus Bond Fund	19.9%
Franklin Mutual European Fund	6.8%
Franklin Bissett Canadian Equity Fund	6.1%
Franklin U.S. Core Equity Fund	5.9%
SPDR Euro Stoxx 50 ETF	4.9%
Franklin Bisset All Canadian Focus Fund	4.6%
Franklin Flex Cap Growth Fund	4.6%
Franklin U.S. Rising Dividends Fund	4.4%
Templeton Global Bond Fund	4.2%
Franklin Templeton Canadian Large Cap Fund	3.2%
TOTAL	64.6%

#### **TOTAL INVESTMENTS: 26**

# Investment Allocation as at December 31, 2015



#### 4. How has the Fund performed?

This section tells you how the Fund has performed over the past 10 years. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also, your actual return will depend on your personal tax situation.

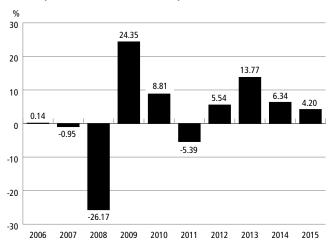
Portfolio Manager: Franklin Templeton Investments Corp. Portfolio Turnover Rate: 10.50 Minimum Deposit: \$500

#### Average return

A Contract Owner who deposited \$1,000 in the Fund on December 11, 2006 now has \$1,247. This works out to an average of 2.5% a year.

# Year-by-year returns

This chart shows how the Fund has performed in each of the past 10 years. Since December 11, 2006, the Fund was up in value 7 years and down in value 3 years of the 10.



# 5. How risky is it?

The value of your Deposit can go down.

Very Low	Low	Low to moderate	Moderate	Moderate to high	High
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#### 6. Are there any guarantees?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect a Contract Owner's Deposit if markets go down. (The MER includes the insurance cost for the guarantees.) For details please refer to your Contract.

#### 7. Who is this Fund for?

This Fund may be right for a person seeking long term capital growth and security.

\* Return is for a partial year from date first offered for sale.

The following tables show the fees and expenses you could pay to buy, own and sell Units of the Fund.

#### A. Sales Charges

Fee Option	What you pay		How it works		
Negotiable Sales Charge	Up to 5% of the amount of your Deposit		<ul> <li>You and your advisor decide on the rate.</li> <li>The initial sales charge is deducted from your Deposit. It goes to your advisor as a gross commission.</li> </ul>		
Deferred Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying 4 years of buying 5 years of buying After 5 years	5.5% 5.0% 4.5% 4.0% 3.5% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	<ul> <li>The deferred sales charge is a set rate. It is deducted from the amount you sell.</li> <li>You can sell up to 12% of your Units each year without paying a deferred sales charge.</li> <li>You can switch to Units of other Funds under the insurance contract at any time without paying a deferred sales charge as long as you do not change</li> </ul>	
Low Load Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying After 3 years	3.0% 2.5% 2.0% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 2.5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	your guarantee. The deferred sales charge schedule will be based on the date you made your first Deposit.	

#### **B. Ongoing Fund Fees**

The MER includes the Management Fee and operating expenses of the Fund as well as the insurance costs under your Contract. You don't pay these expenses directly. They affect you because they reduce the return you get on your Deposit. For more details about how the guarantees work, see your Contract.

#### MER (annual rate as a % of the Fund's value)

3.26%

#### C. Trailing Commission

DFS pays your advisor a trailing commission for as long as you own Units of the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the Management Fee. The rate depends on the fee option you choose:

- Negotiable Sales Charges 1% of the market value of the Units attributed to this fee option each year.
- Deferred Sales Charges 0.5% of the market value of the Units attributed to this fee option each year.
- Low Load Sales Charges 0.5% of the market value of the Units attributed to this fee option each year (for years 1-3) and 1% of the market value of the Units attributed to this fee option each year (for year 4 and over).

#### **D.** Other Fees

There are no other fees that apply to the Millennia III Plan – New Era.

#### 9. What if I change my mind?

# 1. DESJARDINS FINANCIAL SECURITY LIFE ASSURANCE COMPANY – MILLENNIA III PLAN DFS GIF – GROWTH AND INCOME – NEI NORTHWEST

Financial Information as at December 31, 2015

# 2. Quick Facts

Inception Date: Series 3: December 11, 2006 Total Value (000's): 2,311 Net Asset Value per Unit: 5.81 Number of Units Outstanding (000's): 398 Management Expense Ratio (MER): 3.64%

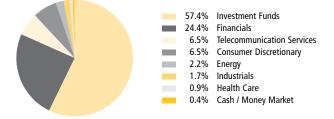
#### 3. What does this Fund invest in?

This Fund invests in the NEI Northwest Growth and Income Fund. The underlying fund invests in bonds (20%) and equities (80%).

Top ten investments of the underlying fund	
NEI Northwest Global Equity Fund	35.7%
NEI Canadian Bond Fund	21.7%
Toronto-Dominion Bank	3.9%
Canadian Imperial Bank of Commerce	3.7%
Onex Corporation	2.8%
Manulife Financial Corporation	2.6%
Québecor	2.6%
FirstService Corporation	2.6%
Colliers International Group	2.3%
Sun Life Financial	2.3%
TOTAL	80.2%

# **TOTAL INVESTMENTS: 29**

# Investment Allocation as at December 31, 2015



#### 4. How has the Fund performed?

This section tells you how the Fund has performed over the past 10 years. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also, your actual return will depend on your personal tax situation.

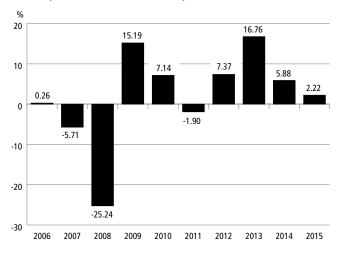
Portfolio Manager: Kingwest & Company Portfolio Turnover Rate: 6.07 Minimum Deposit: \$500

#### Average return

A Contract Owner who deposited \$1,000 in the Fund on December 11, 2006 now has \$1,161. This works out to an average of 1.7% a year.

# Year-by-year returns

This chart shows how the Fund has performed in each of the past 10 years. Since December 11, 2006, the Fund was up in value 7 years and down in value 3 years of the 10.



#### 5. How risky is it?

The value of your Deposit can go down.

Very Low L	.ow Low to moderate	Moderate	Moderate to high	High
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#### 6. Are there any guarantees?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect a Contract Owner's Deposit if markets go down. (The MER includes the insurance cost for the guarantees.) For details please refer to your Contract.

#### 7. Who is this Fund for?

This Fund may be right for a person seeking long term capital growth and income.

\* Return is for a partial year from date first offered for sale.

The following tables show the fees and expenses you could pay to buy, own and sell Units of the Fund.

#### A. Sales Charges

Fee Option	What you pay		How it works		
Negotiable Sales Charge	Up to 5% of the amount of your Deposit		<ul> <li>You and your advisor decide on the rate.</li> <li>The initial sales charge is deducted from your Deposit. It goes to your advisor as a gross commission.</li> </ul>		
Deferred Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying 4 years of buying 5 years of buying After 5 years	5.5% 5.0% 4.5% 4.0% 3.5% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	<ul> <li>The deferred sales charge is a set rate. It is deducted from the amount you sell.</li> <li>You can sell up to 12% of your Units each year without paying a deferred sales charge.</li> <li>You can switch to Units of other Funds under the insurance contract at any time without paying a deferred sales charge as long as you do not change</li> </ul>	
Low Load Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying After 3 years	3.0% 2.5% 2.0% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 2.5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	your guarantee. The deferred sales charge schedule will be based on the date you made your first Deposit.	

#### **B. Ongoing Fund Fees**

The MER includes the Management Fee and operating expenses of the Fund as well as the insurance costs under your Contract. You don't pay these expenses directly. They affect you because they reduce the return you get on your Deposit. For more details about how the guarantees work, see your Contract.

#### MER (annual rate as a % of the Fund's value)

3.64%

# **C. Trailing Commission**

DFS pays your advisor a trailing commission for as long as you own Units of the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the Management Fee. The rate depends on the fee option you choose:

- Negotiable Sales Charges 1% of the market value of the Units attributed to this fee option each year.
- Deferred Sales Charges 0.5% of the market value of the Units attributed to this fee option each year.
- Low Load Sales Charges 0.5% of the market value of the Units attributed to this fee option each year (for years 1-3) and 1% of the market value of the Units attributed to this fee option each year (for year 4 and over).

#### **D.** Other Fees

There are no other fees that apply to the Millennia III Plan – New Era.

#### 9. What if I change my mind?

# 1. DESJARDINS FINANCIAL SECURITY LIFE ASSURANCE COMPANY – MILLENNIA III PLAN DFS GIF – GLOBAL GROWTH – NEI SELECT

Financial Information as at December 31, 2015

# 2. Quick Facts

Inception Date: Series 3: January 14, 2002 Total Value (000's): 4,042 Net Asset Value per Unit: 7.28 Number of Units Outstanding (000's): 555 Management Expense Ratio (MER): 3.85%

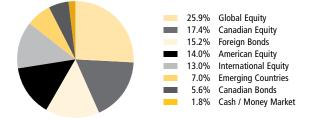
# 3. What does this Fund invest in?

This Fund invests in the NEI Select Global Growth Portfolio. The underlying fund invests in bond (25%) and equity (75%) funds.

Top ten investments of the underlying fund					
NEI Ethical International Equity Fund	13.0%				
NEI Ethical Global Equity Fund	13.0%				
NEI Northwest Global Equity Fund	12.9%				
NEI Northwest U.S. Dividend Fund	12.1%				
NEI Northwest Macro Canadian Asset Allocation Fund	8.7%				
NEI Global Total Return Bond Fund	7.7%				
NEI Northwest Specialty Global High Yield Bond Fund	7.5%				
NEI Northwest Specialty Equity Fund	7.0%				
NEI Northwest Emerging Markets Fund	7.0%				
NEI Northwest Canadian Dividend Fund	3.9%				
TOTAL	92.8%				

# **TOTAL INVESTMENTS: 12**

# Investment Allocation as at December 31, 2015



#### 4. How has the Fund performed?

This section tells you how the Fund has performed over the past 10 years. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also, your actual return will depend on your personal tax situation.

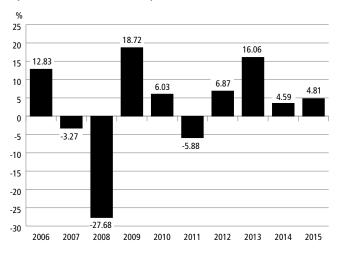
Portfolio Manager: Multi-managers Portfolio Turnover Rate: 108.58 Minimum Deposit: \$500

#### Average return

A Contract Owner who deposited \$1,000 in the Fund on January 14, 2002 now has \$1,457. This works out to an average of 2.7% a year.

# Year-by-year returns

This chart shows how the Fund has performed in each of the past 10 years. Over the past 10 years, the Fund was up in value 7 years and down in value 3 years of the 10.



# 5. How risky is it?

The value of your Deposit can go down.

Very Low Low	Low to moderate	Moderate	Moderate to high	High
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#### 6. Are there any guarantees?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect a Contract Owner's Deposit if markets go down. (The MER includes the insurance cost for the guarantees.) For details please refer to your Contract.

#### 7. Who is this Fund for?

This Fund may be right for a person seeking long term capital growth and security.

The following tables show the fees and expenses you could pay to buy, own and sell Units of the Fund.

#### A. Sales Charges

Fee Option	What you pay		How it works		
Negotiable Sales Charge	Up to 5% of the amount of your Deposit		<ul> <li>You and your advisor decide on the rate.</li> <li>The initial sales charge is deducted from your Deposit. It goes to your advisor as a gross commission.</li> </ul>		
Deferred Sales Charge	2 years of buying53 years of buying44 years of buying45 years of buying3	5.5% 5.0% 4.5% 4.0% 3.5% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	<ul> <li>The deferred sales charge is a set rate. It is deducted from the amount you sell.</li> <li>You can sell up to 12% of your Units each year without paying a deferred sales charge.</li> <li>You can switch to Units of other Funds under the insurance contract at any time without paying a deferred sales charge as long as you do not change</li> </ul>	
Low Load Sales Charge	2 years of buying23 years of buying2	8.0% 2.5% 2.0% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 2.5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	your guarantee. The deferred sales charge schedule will be based on the date you made your first Deposit.	

#### **B. Ongoing Fund Fees**

The MER includes the Management Fee and operating expenses of the Fund as well as the insurance costs under your Contract. You don't pay these expenses directly. They affect you because they reduce the return you get on your Deposit. For more details about how the guarantees work, see your Contract.

#### MER (annual rate as a % of the Fund's value)

3.85%

# **C. Trailing Commission**

DFS pays your advisor a trailing commission for as long as you own Units of the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the Management Fee. The rate depends on the fee option you choose:

- Negotiable Sales Charges 1% of the market value of the Units attributed to this fee option each year.
- Deferred Sales Charges 0.5% of the market value of the Units attributed to this fee option each year.
- Low Load Sales Charges 0.5% of the market value of the Units attributed to this fee option each year (for years 1-3) and 1% of the market value of the Units attributed to this fee option each year (for year 4 and over).

#### **D.** Other Fees

There are no other fees that apply to the Millennia III Plan – New Era.

# 9. What if I change my mind?

# 1. DESJARDINS FINANCIAL SECURITY LIFE ASSURANCE COMPANY – MILLENNIA III PLAN DFS GIF – GROWTH – FRANKLIN QUOTENTIAL

Financial Information as at December 31, 2015

# 2. Quick Facts

Inception Date: Series 3: October 30, 2000 Total Value (000's): 2,473 Net Asset Value per Unit: 5.92 Number of Units Outstanding (000's): 418 Management Expense Ratio (MER): 3.61%

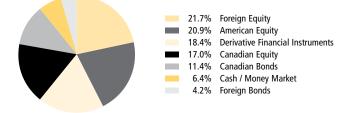
#### 3. What does this Fund invest in?

This Fund invests in the Franklin Quotential Growth Portfolio. The underlying fund invests in bond (20%) and equity (80%) funds.

Top ten investments of the underlying fund	
Franklin Bissett Core Plus Bond Fund	11.4%
Franklin U.S. Core Equity Fund	8.3%
Franklin Mutual European Fund	8.3%
Franklin Bissett Canadian Equity Fund	6.5%
Franklin Flex Cap Growth Fund	6.4%
Franklin U.S. Rising Dividends Fund	6.2%
SPDR Euro Stoxx 50 ETF	5.9%
Franklin Bisset All Canadian Focus Fund	4.9%
Templeton Asian Growth Fund	3.9%
Franklin Japan Fund	3.9%
TOTAL	65.7%

#### **TOTAL INVESTMENTS: 26**

# Investment Allocation as at December 31, 2015



#### 4. How has the Fund performed?

This section tells you how the Fund has performed over the past 10 years. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also, your actual return will depend on your personal tax situation.

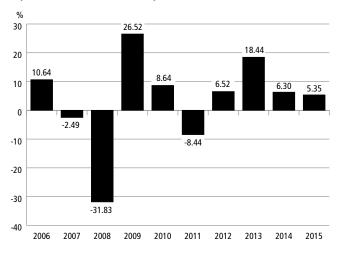
Portfolio Manager: Franklin Templeton Investments Corp. Portfolio Turnover Rate: 11.78 Minimum Deposit: \$500

#### Average return

A Contract Owner who deposited \$1,000 in the Fund on October 30, 2000 now has \$1,185. This works out to an average of 1.1% a year.

# Year-by-year returns

This chart shows how the Fund has performed in each of the past 10 years. Over the past 10 years, the Fund was up in value 7 years and down in value 3 years of the 10.



#### 5. How risky is it?

The value of your Deposit can go down.

Very Low Low	Low to moderate	Moderate	Moderate to high	High
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#### 6. Are there any guarantees?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect a Contract Owner's Deposit if markets go down. (The MER includes the insurance cost for the guarantees.) For details please refer to your Contract.

#### 7. Who is this Fund for?

This Fund may be right for a person seeking long term capital growth.

The following tables show the fees and expenses you could pay to buy, own and sell Units of the Fund.

#### A. Sales Charges

Fee Option	What you pay		How it works	
Negotiable Sales Charge	Up to 5% of the amount of your Deposit	t	<ul> <li>You and your advisor decide on</li> <li>The initial sales charge is deduc gross commission.</li> </ul>	the rate. ted from your Deposit. It goes to your advisor as a
Deferred Sales Charge	2 years of buying53 years of buying44 years of buying45 years of buying3	5.5% 5.0% 4.5% 4.0% 3.5% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	<ul> <li>The deferred sales charge is a set rate. It is deducted from the amount you sell.</li> <li>You can sell up to 12% of your Units each year without paying a deferred sales charge.</li> <li>You can switch to Units of other Funds under the insurance contract at any time without paying a deferred sales charge as long as you do not change</li> </ul>
Low Load Sales Charge	2 years of buying23 years of buying2	8.0% 2.5% 2.0% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 2.5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	your guarantee. The deferred sales charge schedule will be based on the date you made your first Deposit.

#### **B. Ongoing Fund Fees**

The MER includes the Management Fee and operating expenses of the Fund as well as the insurance costs under your Contract. You don't pay these expenses directly. They affect you because they reduce the return you get on your Deposit. For more details about how the guarantees work, see your Contract.

#### MER (annual rate as a % of the Fund's value)

3.61%

# **C. Trailing Commission**

DFS pays your advisor a trailing commission for as long as you own Units of the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the Management Fee. The rate depends on the fee option you choose:

- Negotiable Sales Charges 1% of the market value of the Units attributed to this fee option each year.
- Deferred Sales Charges 0.5% of the market value of the Units attributed to this fee option each year.
- Low Load Sales Charges 0.5% of the market value of the Units attributed to this fee option each year (for years 1-3) and 1% of the market value of the Units attributed to this fee option each year (for year 4 and over).

#### **D.** Other Fees

There are no other fees that apply to the Millennia III Plan – New Era.

# 9. What if I change my mind?

# 1. DESJARDINS FINANCIAL SECURITY LIFE ASSURANCE COMPANY – MILLENNIA III PLAN DFS GIF – DIVIDEND INCOME – FRANKLIN BISSETT

Financial Information as at December 31, 2015

# 2. Quick Facts

Inception Date: Series 3: April 17, 2000 Total Value (000's): 39,609 Net Asset Value per Unit: 10.59 Number of Units Outstanding (000's): 3,741 Management Expense Ratio (MER): 3.40%

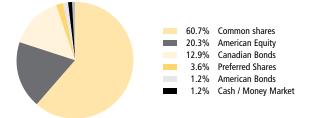
# 3. What does this Fund invest in?

This Fund invests in the Franklin Bissett Dividend Income Fund. The underlying fund invests primarily in Canadian & US preferred and common equities.

Top ten investments of the underlying fund	
Canadian Imperial Bank of Commerce	4.1%
Royal Bank of Canada	3.9%
Toronto-Dominion Bank	3.9%
Scotiabank	3.0%
Bank of Montreal	3.0%
IGM Financial	2.8%
Enbridge	2.6%
Power Financial Corporation	2.5%
Enbridge Income Fund Holdings	2.4%
Canadian National Railway Company	2.4%
TOTAL	30.6%

#### **TOTAL INVESTMENTS: 107**

# Investment Allocation as at December 31, 2015



#### 4. How has the Fund performed?

This section tells you how the Fund has performed over the past 10 years. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also, your actual return will depend on your personal tax situation.

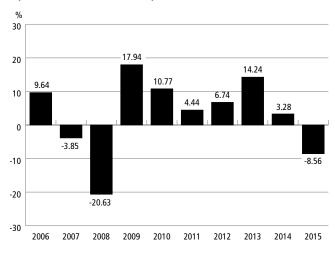
Portfolio Manager: Bissett Investment Management Portfolio Turnover Rate: 28.48 Minimum Deposit: \$500

#### Average return

A Contract Owner who deposited \$1,000 in the Fund on April 17, 2000 now has \$2,118. This works out to an average of 4.9% a year.

#### Year-by-year returns

This chart shows how the Fund has performed in each of the past 10 years. Over the past 10 years, the Fund was up in value 7 years and down in value 3 years of the 10.



#### 5. How risky is it?

The value of your Deposit can go down.

Very Low	Low	Low to moderate	Moderate	Moderate to high	High
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#### 6. Are there any guarantees?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect a Contract Owner's Deposit if markets go down. (The MER includes the insurance cost for the guarantees.) For details please refer to your Contract.

# 7. Who is this Fund for?

This Fund may be right for a person seeking income from dividends and capital growth.

The following tables show the fees and expenses you could pay to buy, own and sell Units of the Fund.

#### A. Sales Charges

Fee Option	What you pay		How it works	
Negotiable Sales Charge	Up to 5% of the amou of your Deposit	<ul> <li>You and your advisor decide on the rate.</li> <li>You and your advisor decide on the rate.</li> <li>The initial sales charge is deducted from your Deposit. It gross commission.</li> </ul>		
Deferred Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying 4 years of buying 5 years of buying After 5 years	5.5% 5.0% 4.5% 4.0% 3.5% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	<ul> <li>The deferred sales charge is a set rate. It is deducted from the amount you sell.</li> <li>You can sell up to 12% of your Units each year without paying a deferred sales charge.</li> <li>You can switch to Units of other Funds under the insurance contract at any time without paying a deferred sales charge as long as you do not change</li> </ul>
Low Load Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying After 3 years	3.0% 2.5% 2.0% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 2.5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	your guarantee. The deferred sales charge schedule will be based on the date you made your first Deposit.

# **B. Ongoing Fund Fees**

The MER includes the Management Fee and operating expenses of the Fund as well as the insurance costs under your Contract. You don't pay these expenses directly. They affect you because they reduce the return you get on your Deposit. For more details about how the guarantees work, see your Contract.

#### MER (annual rate as a % of the Fund's value)

3.40%

# C. Trailing Commission

DFS pays your advisor a trailing commission for as long as you own Units of the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the Management Fee. The rate depends on the fee option you choose:

- Negotiable Sales Charges 1% of the market value of the Units attributed to this fee option each year.
- Deferred Sales Charges 0.5% of the market value of the Units attributed to this fee option each year.
- Low Load Sales Charges 0.5% of the market value of the Units attributed to this fee option each year (for years 1-3) and 1% of the market value of the Units attributed to this fee option each year (for year 4 and over).

#### **D.** Other Fees

There are no other fees that apply to the Millennia III Plan – New Era.

#### 9. What if I change my mind?

# 1. DESJARDINS FINANCIAL SECURITY LIFE ASSURANCE COMPANY – MILLENNIA III PLAN DFS GIF – CANADIAN EQUITY – JARISLOWSKY FRASER

Financial Information as at December 31, 2015

# 2. Quick Facts

Inception Date: Series 3: December 5, 2005 Total Value (000's): 4,378 Net Asset Value per Unit: 6.51 Number of Units Outstanding (000's): 673 Management Expense Ratio (MER): 3.59%

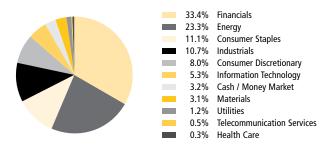
# 3. What does this Fund invest in?

This Fund invests in the Jarislowsky Fraser Canadian Equity Fund. The underlying fund invests primarily in equity from large Canadian companies.

Top ten investments of the underlying fund	
Toronto-Dominion Bank	8.2%
Jarislowsky Fraser Special Equity Fund	7.9%
Royal Bank of Canada	6.6%
Scotiabank	5.5%
Canadian National Railway Company	4.6%
Suncor Energy	4.0%
Manulife Financial Corporation	3.7%
Enbridge	3.5%
Canadian Natural Resources	3.3%
Open Text Corporation	3.2%
TOTAL	50.5%

# **TOTAL INVESTMENTS: 36**

#### Investment Allocation as at December 31, 2015



#### 4. How has the Fund performed?

This section tells you how the Fund has performed over the past 10 years. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also, your actual return will depend on your personal tax situation.

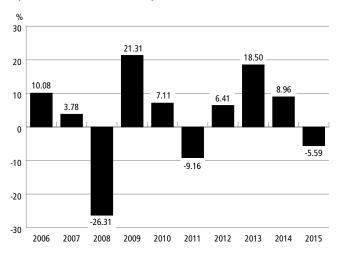
Portfolio Manager: Jarislowsky, Fraser Limited Portfolio Turnover Rate: 12.48 Minimum Deposit: \$500

#### Average return

A Contract Owner who deposited \$1,000 in the Fund on December 5, 2005 now has \$1,302. This works out to an average of 2.7% a year.

# Year-by-year returns

This chart shows how the Fund has performed in each of the past 10 years. Since December 5, 2005, the Fund was up in value 7 years and down in value 3 years of the 10.



#### 5. How risky is it?

The value of your Deposit can go down.

Very Low	Low	Low to moderate	Moderate	Moderate to high	High
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#### 6. Are there any guarantees?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect a Contract Owner's Deposit if markets go down. (The MER includes the insurance cost for the guarantees.) For details please refer to your Contract.

#### 7. Who is this Fund for?

This Fund may be right for a person seeking long-term capital growth.

The following tables show the fees and expenses you could pay to buy, own and sell Units of the Fund.

#### A. Sales Charges

Fee Option	What you pay		How it works	
Negotiable Sales Charge	Up to 5% of the amou of your Deposit	Up to 5% of the amount of your Deposit • You and your advisor decide on the rate. • The initial sales charge is deducted from your Deposit. It goes gross commission.		
Deferred Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying 4 years of buying 5 years of buying After 5 years	5.5% 5.0% 4.5% 4.0% 3.5% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	<ul> <li>The deferred sales charge is a set rate. It is deducted from the amount you sell.</li> <li>You can sell up to 12% of your Units each year without paying a deferred sales charge.</li> <li>You can switch to Units of other Funds under the insurance contract at any time without paying a deferred sales charge as long as you do not change</li> </ul>
Low Load Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying After 3 years	3.0% 2.5% 2.0% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 2.5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	your guarantee. The deferred sales charge schedule will be based on the date you made your first Deposit.

#### **B. Ongoing Fund Fees**

The MER includes the Management Fee and operating expenses of the Fund as well as the insurance costs under your Contract. You don't pay these expenses directly. They affect you because they reduce the return you get on your Deposit. For more details about how the guarantees work, see your Contract.

#### MER (annual rate as a % of the Fund's value)

3.59%

# **C. Trailing Commission**

DFS pays your advisor a trailing commission for as long as you own Units of the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the Management Fee. The rate depends on the fee option you choose:

- Negotiable Sales Charges 1% of the market value of the Units attributed to this fee option each year.
- Deferred Sales Charges 0.5% of the market value of the Units attributed to this fee option each year.
- Low Load Sales Charges 0.5% of the market value of the Units attributed to this fee option each year (for years 1-3) and 1% of the market value of the Units attributed to this fee option each year (for year 4 and over).

#### **D.** Other Fees

There are no other fees that apply to the Millennia III Plan – New Era.

#### 9. What if I change my mind?

# 1. DESJARDINS FINANCIAL SECURITY LIFE ASSURANCE COMPANY – MILLENNIA III PLAN DFS GIF – CANADIAN EQUITY – FIDELITY TRUE NORTH®

Financial Information as at December 31, 2015

# 2. Quick Facts

Inception Date: Series 3: December 1, 2008 Total Value (000's): 1,197 Net Asset Value per Unit: 9.73 Number of Units Outstanding (000's): 123 Management Expense Ratio (MER): 3.56%

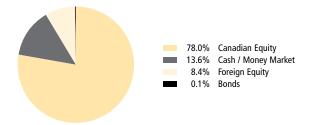
# 3. What does this Fund invest in?

This Fund invests in the Fidelity True North Fund<sup>®</sup>. The underlying fund invests primarily in equity from small, medium and large Canadian companies.

Top ten investments of the underlying fund	
Toronto-Dominion Bank	7.5%
Loblaw Companies	4.5%
Canadian National Railway Company	3.6%
Rogers Communications	3.5%
Manulife Financial Corporation	3.2%
CGI Group	3.2%
Suncor Energy	2.9%
Alimentation Couche-Tard	2.7%
Gildan Activewear	2.7%
Metro	2.6%
TOTAL	36.4%

#### **TOTAL INVESTMENTS: 96**

# Investment Allocation as at December 31, 2015



# 4. How has the Fund performed?

This section tells you how the Fund has performed over the past 8 years. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also, your actual return will depend on your personal tax situation.

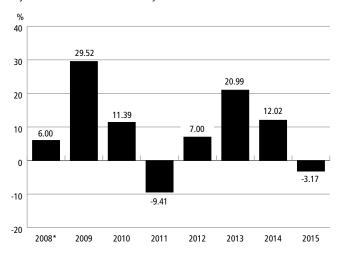
Portfolio Manager: Fidelity Investments Canada ULC Portfolio Turnover Rate: 14.18 Minimum Deposit: \$500

#### Average return

A Contract Owner who deposited \$1,000 in the Fund on December 1, 2008 now has \$1,945. This works out to an average of 9.9% a year.

# Year-by-year returns

This chart shows how the Fund has performed in each of the past 8 years. Since December 1, 2008, the Fund was up in value 6 years and down in value 2 years of the 8.



# 5. How risky is it?

The value of your Deposit can go down.

Very Low	Low	Low to moderate	Moderate	Moderate to high	High
· ·		moderate		to nigh	5

#### 6. Are there any guarantees?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect a Contract Owner's Deposit if markets go down. (The MER includes the insurance cost for the guarantees.) For details please refer to your Contract.

#### 7. Who is this Fund for?

This Fund may be right for a person seeking long-term capital growth with moderate risk.

\* Return is for a partial year from date first offered for sale.

<sup>®</sup> Fidelity True North is a registered trademark of FMR Corp.

The following tables show the fees and expenses you could pay to buy, own and sell Units of the Fund.

#### A. Sales Charges

Fee Option	What you pay		How it works	
Negotiable Sales Charge	Up to 5% of the amou of your Deposit	Up to 5% of the amount of your Deposit • You and your advisor decide on the rate. • The initial sales charge is deducted from your Deposit. It goes gross commission.		
Deferred Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying 4 years of buying 5 years of buying After 5 years	5.5% 5.0% 4.5% 4.0% 3.5% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	<ul> <li>The deferred sales charge is a set rate. It is deducted from the amount you sell.</li> <li>You can sell up to 12% of your Units each year without paying a deferred sales charge.</li> <li>You can switch to Units of other Funds under the insurance contract at any time without paying a deferred sales charge as long as you do not change</li> </ul>
Low Load Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying After 3 years	3.0% 2.5% 2.0% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 2.5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	your guarantee. The deferred sales charge schedule will be based on the date you made your first Deposit.

#### **B. Ongoing Fund Fees**

The MER includes the Management Fee and operating expenses of the Fund as well as the insurance costs under your Contract. You don't pay these expenses directly. They affect you because they reduce the return you get on your Deposit. For more details about how the guarantees work, see your Contract.

#### MER (annual rate as a % of the Fund's value)

3.56%

# **C. Trailing Commission**

DFS pays your advisor a trailing commission for as long as you own Units of the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the Management Fee. The rate depends on the fee option you choose:

- Negotiable Sales Charges 1% of the market value of the Units attributed to this fee option each year.
- Deferred Sales Charges 0.5% of the market value of the Units attributed to this fee option each year.
- Low Load Sales Charges 0.5% of the market value of the Units attributed to this fee option each year (for years 1-3) and 1% of the market value of the Units attributed to this fee option each year (for year 4 and over).

#### **D.** Other Fees

There are no other fees that apply to the Millennia III Plan – New Era.

#### 9. What if I change my mind?

# 1. DESJARDINS FINANCIAL SECURITY LIFE ASSURANCE COMPANY – MILLENNIA III PLAN DFS GIF – CANADIAN EQUITY – FRANKLIN BISSETT

Financial Information as at December 31, 2015

# 2. Quick Facts

Inception Date: Series 3: April 17, 2000 Total Value (000's): 15,132 Net Asset Value per Unit: 10.59 Number of Units Outstanding (000's): 1,429 Management Expense Ratio (MER): 3.59%

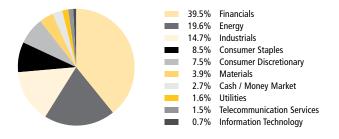
# 3. What does this Fund invest in?

This Fund invests in the Franklin Bissett Canadian Equity Fund. The underlying fund invests primarily in equity from medium and large Canadian companies.

Top ten investments of the underlying fund	
Brookfield Asset Management	6.0%
Canadian National Railway Company	5.5%
Toronto-Dominion Bank	5.0%
Canadian Imperial Bank of Commerce	4.8%
Royal Bank of Canada	4.5%
Bank of Montreal	4.4%
Restaurant Brands International	4.1%
Scotiabank	3.6%
Enbridge	3.5%
Onex Corporation	3.5%
TOTAL	44.9%

# **TOTAL INVESTMENTS: 52**

# Investment Allocation as at December 31, 2015



#### 4. How has the Fund performed?

This section tells you how the Fund has performed over the past 10 years. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also, your actual return will depend on your personal tax situation.

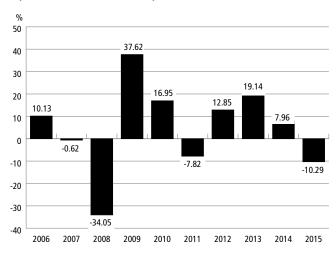
Portfolio Manager: Bissett Investment Management Portfolio Turnover Rate: 4.51 Minimum Deposit: \$500

#### Average return

A Contract Owner who deposited \$1,000 in the Fund on April 17, 2000 now has \$2,118. This works out to an average of 4.9% a year.

#### Year-by-year returns

This chart shows how the Fund has performed in each of the past 10 years. Over the past 10 years, the Fund was up in value 6 years and down in value 4 years of the 10.



# 5. How risky is it?

The value of your Deposit can go down.

Very Low Low Low moderat	Moderate	Moderate to high	High
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#### 6. Are there any guarantees?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect a Contract Owner's Deposit if markets go down. (The MER includes the insurance cost for the guarantees.) For details please refer to your Contract.

#### 7. Who is this Fund for?

This Fund may be right for a person seeking long-term capital growth. Since the Fund invests in equities, changes in market conditions can cause its market value to increase or decrease in a short period of time.

The following tables show the fees and expenses you could pay to buy, own and sell Units of the Fund.

#### A. Sales Charges

Fee Option	What you pay		How it works		
Negotiable Sales Charge	Up to 5% of the amount of your Deposit		<ul> <li>You and your advisor decide on the rate.</li> <li>The initial sales charge is deducted from your Deposit. It goes to your advisor as a gross commission.</li> </ul>		
Deferred Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying 4 years of buying 5 years of buying After 5 years	5.5% 5.0% 4.5% 4.0% 3.5% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	<ul> <li>The deferred sales charge is a set rate. It is deducted from the amount you sell.</li> <li>You can sell up to 12% of your Units each year without paying a deferred sales charge.</li> <li>You can switch to Units of other Funds under the insurance contract at any time without paying a deferred sales charge as long as you do not change</li> </ul>	
Low Load Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying After 3 years	3.0% 2.5% 2.0% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 2.5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	your guarantee. The deferred sales charge schedule will be based on the date you made your first Deposit.	

# **B. Ongoing Fund Fees**

The MER includes the Management Fee and operating expenses of the Fund as well as the insurance costs under your Contract. You don't pay these expenses directly. They affect you because they reduce the return you get on your Deposit. For more details about how the guarantees work, see your Contract.

#### MER (annual rate as a % of the Fund's value)

3.59%

# C. Trailing Commission

DFS pays your advisor a trailing commission for as long as you own Units of the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the Management Fee. The rate depends on the fee option you choose:

- Negotiable Sales Charges 1% of the market value of the Units attributed to this fee option each year.
- Deferred Sales Charges 0.5% of the market value of the Units attributed to this fee option each year.
- Low Load Sales Charges 0.5% of the market value of the Units attributed to this fee option each year (for years 1-3) and 1% of the market value of the Units attributed to this fee option each year (for year 4 and over).

#### **D.** Other Fees

There are no other fees that apply to the Millennia III Plan – New Era.

#### 9. What if I change my mind?

# 1. DESJARDINS FINANCIAL SECURITY LIFE ASSURANCE COMPANY – MILLENNIA III PLAN DFS GIF – CANADIAN EQUITY – FIERA CAPITAL

Financial Information as at December 31, 2015

# 2. Quick Facts

Inception Date: Series 3: December 14, 1998 Total Value (000's): 11,984 Net Asset Value per Unit: 11.05 Number of Units Outstanding (000's): 1,085 Management Expense Ratio (MER): 3.18%

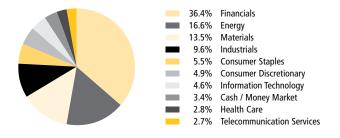
#### 3. What does this Fund invest in?

This Fund invests primarily in equity from medium and large Canadian companies.

Top ten investments	
Royal Bank of Canada	8.5%
Toronto-Dominion Bank	7.6%
Scotiabank	6.0%
Canadian National Railway Company	5.4%
Enbridge	5.2%
Manulife Financial Corporation	4.9%
CGI Group	4.6%
Loblaw Companies	3.4%
Gildan Activewear	3.4%
CCL Industries	2.8%
TOTAL	51.8%

# **TOTAL INVESTMENTS: 38**

#### Investment Allocation as at December 31, 2015



#### 4. How has the Fund performed?

This section tells you how the Fund has performed over the past 10 years. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also, your actual return will depend on your personal tax situation.

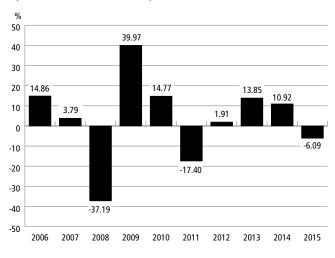
Portfolio Manager: Fiera Capital Corporation Portfolio Turnover Rate: 104.48 Minimum Deposit: \$500

#### Average return

A Contract Owner who deposited \$1,000 in the Fund on December 14, 1998 now has \$1,856. This works out to an average of 3.7% a year.

# Year-by-year returns

This chart shows how the Fund has performed in each of the past 10 years. Over the past 10 years, the Fund was up in value 7 years and down in value 3 years of the 10.



# 5. How risky is it?

The value of your Deposit can go down.

Very Low Low Low to moderate	Moderate	Moderate to high	High
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#### 6. Are there any guarantees?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect a Contract Owner's Deposit if markets go down. (The MER includes the insurance cost for the guarantees.) For details please refer to your Contract.

#### 7. Who is this Fund for?

This Fund may be right for a person seeking long-term capital growth. Since the Fund invests in equities, changes in market conditions can cause its market value to increase or decrease in a short period of time.

The following tables show the fees and expenses you could pay to buy, own and sell Units of the Fund.

#### A. Sales Charges

Fee Option	What you pay		How it works		
Negotiable Sales Charge	Up to 5% of the amount of your Deposit		<ul> <li>You and your advisor decide on the rate.</li> <li>The initial sales charge is deducted from your Deposit. It goes to your advisor as a gross commission.</li> </ul>		
Deferred Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying 4 years of buying 5 years of buying After 5 years	5.5% 5.0% 4.5% 4.0% 3.5% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	<ul> <li>The deferred sales charge is a set rate. It is deducted from the amount you sell.</li> <li>You can sell up to 12% of your Units each year without paying a deferred sales charge.</li> <li>You can switch to Units of other Funds under the insurance contract at any time without paying a deferred sales charge as long as you do not change</li> </ul>	
Low Load Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying After 3 years	3.0% 2.5% 2.0% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 2.5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	your guarantee. The deferred sales charge schedule will be based on the date you made your first Deposit.	

# **B. Ongoing Fund Fees**

The MER includes the Management Fee and operating expenses of the Fund as well as the insurance costs under your Contract. You don't pay these expenses directly. They affect you because they reduce the return you get on your Deposit. For more details about how the guarantees work, see your Contract.

#### MER (annual rate as a % of the Fund's value)

3.18%

# **C. Trailing Commission**

DFS pays your advisor a trailing commission for as long as you own Units of the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the Management Fee. The rate depends on the fee option you choose:

- Negotiable Sales Charges 1% of the market value of the Units attributed to this fee option each year.
- Deferred Sales Charges 0.5% of the market value of the Units attributed to this fee option each year.
- Low Load Sales Charges 0.5% of the market value of the Units attributed to this fee option each year (for years 1-3) and 1% of the market value of the Units attributed to this fee option each year (for year 4 and over).

#### **D.** Other Fees

There are no other fees that apply to the Millennia III Plan – New Era.

#### 9. What if I change my mind?

# 1. DESJARDINS FINANCIAL SECURITY LIFE ASSURANCE COMPANY – MILLENNIA III PLAN DFS GIF – SPECIALTY EQUITY – NEI NORTHWEST

Financial Information as at December 31, 2015

# 2. Quick Facts

Inception Date: Series 3: December 11, 2006 Total Value (000's): 3,125 Net Asset Value per Unit: 5.47 Number of Units Outstanding (000's): 571 Management Expense Ratio (MER): 3.82%

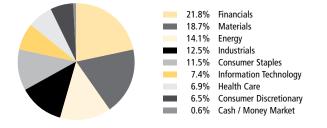
#### 3. What does this Fund invest in?

This Fund invests in the NEI Northwest Specialty Equity Fund. The underlying fund invests primarily in equity from small Canadian companies.

Top ten investments of the underlying fund	
Descartes Systems Group	5.3%
Home Capital Group	5.1%
Concordia Healthcare	4.9%
Premium Brands Holdings Corporation	4.5%
Parex Resources	4.0%
Gluskin Sheff & Associates	3.8%
Winpak Ltd	3.7%
Stella-Jones	3.5%
Lassonde Industries	3.3%
New Flyer Industries	3.2%
TOTAL	41.3%

# **TOTAL INVESTMENTS: 47**

# Investment Allocation as at December 31, 2015



#### 4. How has the Fund performed?

This section tells you how the Fund has performed over the past 10 years. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also, your actual return will depend on your personal tax situation.

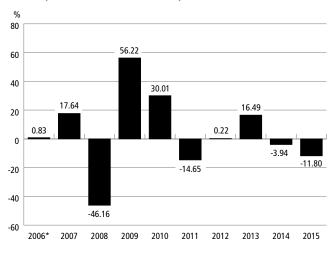
Portfolio Manager: Montrusco Bolton Investments Inc. Portfolio Turnover Rate: 3.94 Minimum Deposit: \$500

#### Average return

A Contract Owner who deposited \$1,000 in the Fund on December 11, 2006 now has \$1,095. This works out to an average of 1.0% a year.

# Year-by-year returns

This chart shows how the Fund has performed in each of the past 10 years. Since December 11, 2006, the Fund was up in value 6 years and down in value 4 years of the 10.



#### 5. How risky is it?

The value of your Deposit can go down.

Very Low Low	Low to moderate	Moderate	Moderate to high	High
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#### 6. Are there any guarantees?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect a Contract Owner's Deposit if markets go down. (The MER includes the insurance cost for the guarantees.) For details please refer to your Contract.

#### 7. Who is this Fund for?

This Fund may be right for a person seeking long-term capital growth but can tolerate high variations in value.

\* Return is for a partial year from date first offered for sale.

The following tables show the fees and expenses you could pay to buy, own and sell Units of the Fund.

#### A. Sales Charges

Fee Option	What you pay		How it works		
Negotiable Sales Charge	Up to 5% of the amount of your Deposit		<ul> <li>You and your advisor decide on the rate.</li> <li>The initial sales charge is deducted from your Deposit. It goes to your advisor as a gross commission.</li> </ul>		
Deferred Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying 4 years of buying 5 years of buying After 5 years	5.5% 5.0% 4.5% 4.0% 3.5% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	<ul> <li>The deferred sales charge is a set rate. It is deducted from the amount you sell.</li> <li>You can sell up to 12% of your Units each year without paying a deferred sales charge.</li> <li>You can switch to Units of other Funds under the insurance contract at any time without paying a deferred sales charge as long as you do not change</li> </ul>	
Low Load Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying After 3 years	3.0% 2.5% 2.0% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 2.5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	your guarantee. The deferred sales charge schedule will be based on the date you made your first Deposit.	

#### **B. Ongoing Fund Fees**

The MER includes the Management Fee and operating expenses of the Fund as well as the insurance costs under your Contract. You don't pay these expenses directly. They affect you because they reduce the return you get on your Deposit. For more details about how the guarantees work, see your Contract.

#### MER (annual rate as a % of the Fund's value)

3.82%

# **C. Trailing Commission**

DFS pays your advisor a trailing commission for as long as you own Units of the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the Management Fee. The rate depends on the fee option you choose:

- Negotiable Sales Charges 1% of the market value of the Units attributed to this fee option each year.
- Deferred Sales Charges 0.5% of the market value of the Units attributed to this fee option each year.
- Low Load Sales Charges 0.5% of the market value of the Units attributed to this fee option each year (for years 1-3) and 1% of the market value of the Units attributed to this fee option each year (for year 4 and over).

#### **D.** Other Fees

There are no other fees that apply to the Millennia III Plan – New Era.

#### 9. What if I change my mind?

# 1. DESJARDINS FINANCIAL SECURITY LIFE ASSURANCE COMPANY – MILLENNIA III PLAN DFS GIF – SMALL CAP – FRANKLIN BISSETT

Financial Information as at December 31, 2015

# 2. Quick Facts

Inception Date: Series 3: April 17, 2000 Total Value (000's): 6,594 Net Asset Value per Unit: 13.53 Number of Units Outstanding (000's): 487 Management Expense Ratio (MER): 3.76%

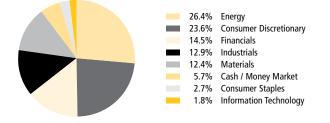
#### 3. What does this Fund invest in?

This Fund invests in the Franklin Bissett Small Cap Fund. The underlying fund invests primarily in equity from small and medium Canadian companies.

Top ten investments of the underlying fund	
Equitable Group	6.1%
Indigo Books & Music	5.9%
Canam Group	5.8%
Leon's Furniture Ltd	5.1%
Transat A.T.	4.3%
Richelieu Hardware Ltd	4.0%
Transcontinental	4.0%
RONA	3.9%
Advantage Oil & Gas	3.7%
Winpak Ltd	3.3%
TOTAL	46.1%

#### **TOTAL INVESTMENTS: 52**

# Investment Allocation as at December 31, 2015



#### 4. How has the Fund performed?

This section tells you how the Fund has performed over the past 10 years. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also, your actual return will depend on your personal tax situation.

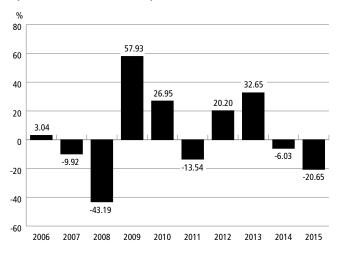
Portfolio Manager: Bissett Investment Management Portfolio Turnover Rate: 6.10 Minimum Deposit: \$500

#### Average return

A Contract Owner who deposited \$1,000 in the Fund on April 17, 2000 now has \$27,06. This works out to an average of 6.5% a year.

#### Year-by-year returns

This chart shows how the Fund has performed in each of the past 10 years. Over the past 10 years, the Fund was up in value 5 years and down in value 5 years of the 10.



# 5. How risky is it?

The value of your Deposit can go down.

Very Low Low Low to moderate	Moderate	Moderate to high	High
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#### 6. Are there any guarantees?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect a Contract Owner's Deposit if markets go down. (The MER includes the insurance cost for the guarantees.) For details please refer to your Contract.

#### 7. Who is this Fund for?

This Fund may be right for a person seeking long-term capital growth but can tolerate high variations in value.

The following tables show the fees and expenses you could pay to buy, own and sell Units of the Fund.

#### A. Sales Charges

Fee Option	What you pay		How it works		
Negotiable Sales Charge	Up to 5% of the amount of your Deposit		<ul> <li>You and your advisor decide on the rate.</li> <li>The initial sales charge is deducted from your Deposit. It goes to your advisor as a gross commission.</li> </ul>		
Deferred Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying 4 years of buying 5 years of buying After 5 years	5.5% 5.0% 4.5% 4.0% 3.5% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	<ul> <li>The deferred sales charge is a set rate. It is deducted from the amount you sell.</li> <li>You can sell up to 12% of your Units each year without paying a deferred sales charge.</li> <li>You can switch to Units of other Funds under the insurance contract at any time without paying a deferred sales charge as long as you do not change</li> </ul>	
Low Load Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying After 3 years	3.0% 2.5% 2.0% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 2.5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	your guarantee. The deferred sales charge schedule will be based on the date you made your first Deposit.	

#### **B. Ongoing Fund Fees**

The MER includes the Management Fee and operating expenses of the Fund as well as the insurance costs under your Contract. You don't pay these expenses directly. They affect you because they reduce the return you get on your Deposit. For more details about how the guarantees work, see your Contract.

#### MER (annual rate as a % of the Fund's value)

3.76%

# **C. Trailing Commission**

DFS pays your advisor a trailing commission for as long as you own Units of the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the Management Fee. The rate depends on the fee option you choose:

- Negotiable Sales Charges 1% of the market value of the Units attributed to this fee option each year.
- Deferred Sales Charges 0.5% of the market value of the Units attributed to this fee option each year.
- Low Load Sales Charges 0.5% of the market value of the Units attributed to this fee option each year (for years 1-3) and 1% of the market value of the Units attributed to this fee option each year (for year 4 and over).

#### **D.** Other Fees

There are no other fees that apply to the Millennia III Plan – New Era.

#### 9. What if I change my mind?

# 1. DESJARDINS FINANCIAL SECURITY LIFE ASSURANCE COMPANY – MILLENNIA III PLAN DFS GIF – AMERICAN EQUITY – MFS

Financial Information as at December 31, 2015

# 2. Quick Facts

Inception Date: Series 3: April 17, 2000 Total Value (000's): 4,669 Net Asset Value per Unit: 6.80 Number of Units Outstanding (000's): 687 Management Expense Ratio (MER): 3.75%

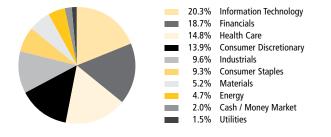
#### 3. What does this Fund invest in?

This Fund invests in the MFS U.S. Equity Core Fund. The underlying fund invests primarily in equity from large American companies.

Top ten investments of the underlying fund	
JPMorgan Chase & Company	3.3%
Danaher Corporation	2.9%
Visa	2.8%
Alphabet, Class A	2.4%
Thermo Fisher Scientific	2.3%
Bank of America Corporation	2.1%
Johnson & Johnson	2.1%
Wells Fargo & Company	2.1%
American Tower Corporation	1.9%
Alphabet, Class C	1.9%
TOTAL	23.8%

#### **TOTAL INVESTMENTS: 83**

# Investment Allocation as at December 31, 2015



#### 4. How has the Fund performed?

This section tells you how the Fund has performed over the past 10 years. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also, your actual return will depend on your personal tax situation.

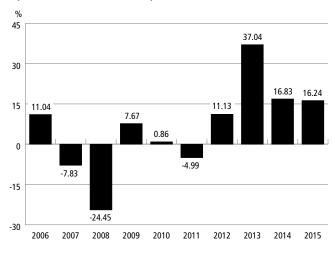
Portfolio Manager: MFS Investment Canada Limited Portfolio Turnover Rate: 15.88 Minimum Deposit: \$500

#### Average return

A Contract Owner who deposited \$1,000 in the Fund on April 17, 2000 now has \$1,360. This works out to an average of 2.0% a year.

#### Year-by-year returns

This chart shows how the Fund has performed in each of the past 10 years. Over the past 10 years, the Fund was up in value 7 years and down in value 3 years of the 10.



# 5. How risky is it?

The value of your Deposit can go down.

Very Low Low	Low to moderate	Moderate	Moderate to high	High
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#### 6. Are there any guarantees?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect a Contract Owner's Deposit if markets go down. (The MER includes the insurance cost for the guarantees.) For details please refer to your Contract.

#### 7. Who is this Fund for?

This Fund may be right for a person seeking long-term capital growth. Since the Fund invests in equities, changes in market conditions can cause its market value to increase or decrease in a short period of time.

The following tables show the fees and expenses you could pay to buy, own and sell Units of the Fund.

#### A. Sales Charges

Fee Option	What you pay		How it works	
Negotiable Sales Charge	Up to 5% of the amount of your Deposit		<ul> <li>You and your advisor decide on the rate.</li> <li>The initial sales charge is deducted from your Deposit. It goes to your advisor as a gross commission.</li> </ul>	
Deferred Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying 4 years of buying 5 years of buying After 5 years	5.5% 5.0% 4.5% 4.0% 3.5% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	<ul> <li>The deferred sales charge is a set rate. It is deducted from the amount you sell.</li> <li>You can sell up to 12% of your Units each year without paying a deferred sales charge.</li> <li>You can switch to Units of other Funds under the insurance contract at any time without paying a deferred sales charge as long as you do not change</li> </ul>
Low Load Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying After 3 years	3.0% 2.5% 2.0% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 2.5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	your guarantee. The deferred sales charge schedule will be based on the date you made your first Deposit.

#### **B. Ongoing Fund Fees**

The MER includes the Management Fee and operating expenses of the Fund as well as the insurance costs under your Contract. You don't pay these expenses directly. They affect you because they reduce the return you get on your Deposit. For more details about how the guarantees work, see your Contract.

#### MER (annual rate as a % of the Fund's value)

3.75%

# **C. Trailing Commission**

DFS pays your advisor a trailing commission for as long as you own Units of the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the Management Fee. The rate depends on the fee option you choose:

- Negotiable Sales Charges 1% of the market value of the Units attributed to this fee option each year.
- Deferred Sales Charges 0.5% of the market value of the Units attributed to this fee option each year.
- Low Load Sales Charges 0.5% of the market value of the Units attributed to this fee option each year (for years 1-3) and 1% of the market value of the Units attributed to this fee option each year (for year 4 and over).

#### **D.** Other Fees

There are no other fees that apply to the Millennia III Plan – New Era.

#### 9. What if I change my mind?

# 1. DESJARDINS FINANCIAL SECURITY LIFE ASSURANCE COMPANY – MILLENNIA III PLAN DFS GIF – AMERICAN EQUITY VALUE – DESJARDINS

Financial Information as at December 31, 2015

# 2. Quick Facts

Inception Date: Series 3: December 14, 1998 Total Value (000's): 3,508 Net Asset Value per Unit: 8.74 Number of Units Outstanding (000's): 401 Management Expense Ratio (MER): 3.22%

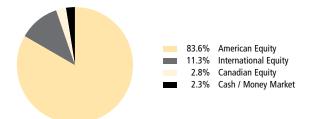
# 3. What does this Fund invest in?

This Fund invests in the Desjardins American Equity Value Fund. The underlying fund invests primarily in equity from medium and large American companies.

Top ten investments of the underlying fund				
Wells Fargo & Company	3.6%			
Exxon Mobil Corporation	3.4%			
JPMorgan Chase & Company	3.2%			
Merck & Company	3.2%			
Microsoft Corporation	3.1%			
Chevron Corporation	3.1%			
Intel Corporation	2.8%			
Cisco Systems	2.8%			
Bank of America Corporation	2.6%			
Cash and Cash Equivalents	2.3%			
TOTAL	30.1%			

#### **TOTAL INVESTMENTS: 74**

# Investment Allocation as at December 31, 2015



#### 4. How has the Fund performed?

This section tells you how the Fund has performed over the past 10 years. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also, your actual return will depend on your personal tax situation.

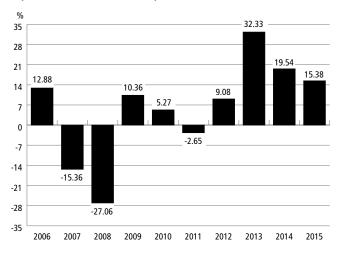
Portfolio Manager: Wellington Management Company, LLP Portfolio Turnover Rate: 9.05 Minimum Deposit: \$500

#### Average return

A Contract Owner who deposited \$1,000 in the Fund on December 14, 1998 now has \$1,154. This works out to an average of 0.8% a year.

# Year-by-year returns

This chart shows how the Fund has performed in each of the past 10 years. Over the past 10 years, the Fund was up in value 7 years and down in value 3 years of the 10.



# 5. How risky is it?

The value of your Deposit can go down.

Very Low	Low	Low to moderate	Moderate	Moderate to high	High
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#### 6. Are there any guarantees?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect a Contract Owner's Deposit if markets go down. (The MER includes the insurance cost for the guarantees.) For details please refer to your Contract.

#### 7. Who is this Fund for?

This Fund may be right for a person seeking long-term capital growth. Since the Fund invests in equities, changes in market conditions can cause its market value to increase or decrease in a short period of time.

The following tables show the fees and expenses you could pay to buy, own and sell Units of the Fund.

#### A. Sales Charges

Fee Option	What you pay		How it works		
Negotiable Sales Charge	Up to 5% of the amount of your Deposit		<ul> <li>You and your advisor decide on the rate.</li> <li>The initial sales charge is deducted from your Deposit. It goes to your advisor as a gross commission.</li> </ul>		
Deferred Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying 4 years of buying 5 years of buying After 5 years	5.5% 5.0% 4.5% 4.0% 3.5% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	<ul> <li>The deferred sales charge is a set rate. It is deducted from the amount you sell.</li> <li>You can sell up to 12% of your Units each year without paying a deferred sales charge.</li> <li>You can switch to Units of other Funds under the insurance contract at any time without paying a deferred sales charge as long as you do not change</li> </ul>	
Low Load Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying After 3 years	3.0% 2.5% 2.0% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 2.5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	your guarantee. The deferred sales charge schedule will be based on the date you made your first Deposit.	

# **B. Ongoing Fund Fees**

The MER includes the Management Fee and operating expenses of the Fund as well as the insurance costs under your Contract. You don't pay these expenses directly. They affect you because they reduce the return you get on your Deposit. For more details about how the guarantees work, see your Contract.

#### MER (annual rate as a % of the Fund's value)

3.22%

# **C. Trailing Commission**

DFS pays your advisor a trailing commission for as long as you own Units of the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the Management Fee. The rate depends on the fee option you choose:

- Negotiable Sales Charges 1% of the market value of the Units attributed to this fee option each year.
- Deferred Sales Charges 0.5% of the market value of the Units attributed to this fee option each year.
- Low Load Sales Charges 0.5% of the market value of the Units attributed to this fee option each year (for years 1-3) and 1% of the market value of the Units attributed to this fee option each year (for year 4 and over).

#### **D.** Other Fees

There are no other fees that apply to the Millennia III Plan – New Era.

#### 9. What if I change my mind?

# 1. DESJARDINS FINANCIAL SECURITY LIFE ASSURANCE COMPANY – MILLENNIA III PLAN DFS GIF – GLOBAL EQUITY – MFS

Financial Information as at December 31, 2015

# 2. Quick Facts

Inception Date: Series 3: December 1, 2008 Total Value (000's): 3,096 Net Asset Value per Unit: 4.46 Number of Units Outstanding (000's): 695 Management Expense Ratio (MER): 3.36%

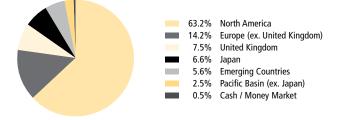
#### 3. What does this Fund invest in?

This Fund invests in the MFS Global Research Fund. The underlying fund invests primarily in equity from American, European and Asian companies.

Top ten investments of the underlying fund				
Danaher Corporation	1.8%			
Alphabet	1.6%			
Novartis AG	1.3%			
Wells Fargo & Company	1.3%			
Roche Holding AG	1.3%			
Visa	1.3%			
CMS Energy Corporation	1.2%			
JPMorgan Chase & Company	1.2%			
Facebook	1.2%			
Nestlé SA	1.2%			
TOTAL	13.4%			

#### **TOTAL INVESTMENTS: 156**

# Investment Allocation as at December 31, 2015



#### 4. How has the Fund performed?

This section tells you how the Fund has performed over the past 8 years. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also, your actual return will depend on your personal tax situation.

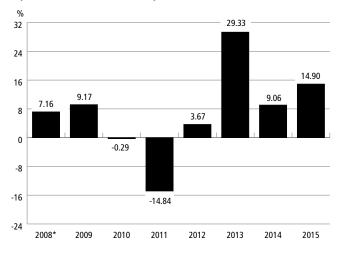
Portfolio Manager: MFS Investment Canada Limited Portfolio Turnover Rate: 8.57 Minimum Deposit: \$500

#### Average return

A Contract Owner who deposited \$1,000 in the Fund on December 1, 2008 now has \$1,669. This works out to an average of 7.5% a year.

# Year-by-year returns

This chart shows how the Fund has performed in each of the past 8 years. Since December 1, 2008, the Fund was up in value 6 years and down in value 2 years of the 8.



# 5. How risky is it?

The value of your Deposit can go down.

Very Low Low Moderate	Moderate	Moderate to high	High
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#### 6. Are there any guarantees?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect a Contract Owner's Deposit if markets go down. (The MER includes the insurance cost for the guarantees.) For details please refer to your Contract.

#### 7. Who is this Fund for?

This Fund may be right for a person seeking long-term capital growth with low variations in value. Since the Fund invests in equities, changes in market conditions can cause its market value to increase or decrease in a short period of time.

\* Return is for a partial year from date first offered for sale.

The following tables show the fees and expenses you could pay to buy, own and sell Units of the Fund.

#### A. Sales Charges

Fee Option	What you pay		How it works		
Negotiable Sales Charge	Up to 5% of the amount of your Deposit		<ul> <li>You and your advisor decide on the rate.</li> <li>The initial sales charge is deducted from your Deposit. It goes to your advisor as a gross commission.</li> </ul>		
Deferred Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying 4 years of buying 5 years of buying After 5 years	5.5% 5.0% 4.5% 4.0% 3.5% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	<ul> <li>The deferred sales charge is a set rate. It is deducted from the amount you sell.</li> <li>You can sell up to 12% of your Units each year without paying a deferred sales charge.</li> <li>You can switch to Units of other Funds under the insurance contract at any time without paying a deferred sales charge as long as you do not change</li> </ul>	
Low Load Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying After 3 years	3.0% 2.5% 2.0% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 2.5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	your guarantee. The deferred sales charge schedule will be based on the date you made your first Deposit.	

# **B. Ongoing Fund Fees**

The MER includes the Management Fee and operating expenses of the Fund as well as the insurance costs under your Contract. You don't pay these expenses directly. They affect you because they reduce the return you get on your Deposit. For more details about how the guarantees work, see your Contract.

#### MER (annual rate as a % of the Fund's value)

3.36%

# **C. Trailing Commission**

DFS pays your advisor a trailing commission for as long as you own Units of the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the Management Fee. The rate depends on the fee option you choose:

- Negotiable Sales Charges 1% of the market value of the Units attributed to this fee option each year.
- Deferred Sales Charges 0.5% of the market value of the Units attributed to this fee option each year.
- Low Load Sales Charges 0.5% of the market value of the Units attributed to this fee option each year (for years 1-3) and 1% of the market value of the Units attributed to this fee option each year (for year 4 and over).

#### **D.** Other Fees

There are no other fees that apply to the Millennia III Plan – New Era.

#### 9. What if I change my mind?

# 1. DESJARDINS FINANCIAL SECURITY LIFE ASSURANCE COMPANY – MILLENNIA III PLAN DFS GIF – INTERNATIONAL EQUITY – MFS

Financial Information as at December 31, 2015

# 2. Quick Facts

Inception Date: Series 3: December 14, 1998 Total Value (000's): 5,158 Net Asset Value per Unit: 6.64 Number of Units Outstanding (000's): 777 Management Expense Ratio (MER): 3.65%

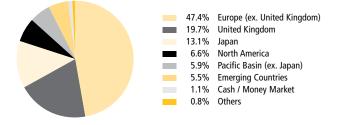
#### 3. What does this Fund invest in?

This Fund invests in the MFS International Equity Fund II. The underlying fund invests primarily in equity from large European and Far Eastern companies.

Top ten investments of the underlying fund				
Nestlé	3.6%			
Bayer AG	3.4%			
Compass Group plc	3.4%			
WPP Group plc	3.2%			
Roche Holding AG	3.0%			
Hoya Corporation	2.6%			
UBS Group AG	2.5%			
Taiwan Semiconductor Manufacturing Company	2.4%			
Reckitt Benckiser Group plc	2.3%			
Groupe Danone	2.3%			
TOTAL	28.7%			

# **TOTAL INVESTMENTS: 75**

# Investment Allocation as at December 31, 2015



#### 4. How has the Fund performed?

This section tells you how the Fund has performed over the past 10 years. Returns are after the MER has been deducted.

It's important to note that this doesn't tell you how the Fund will perform in the future. Also, your actual return will depend on your personal tax situation.

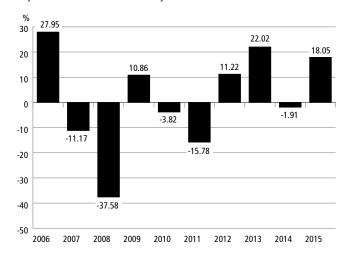
Portfolio Manager: MFS Investment Canada Limited Portfolio Turnover Rate: 20.58 Minimum Deposit: \$500

#### Average return

A Contract Owner who deposited \$1,000 in the Fund on December 14, 1998 now has \$1,045. This works out to an average of 0.3% a year.

# Year-by-year returns

This chart shows how the Fund has performed in each of the past 10 years. Over the past 10 years, the Fund was up in value 5 years and down in value 5 years of the 10.



# 5. How risky is it?

The value of your Deposit can go down.

Very Low Low	Low to moderate	Moderate	Moderate to high	High
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#### 6. Are there any guarantees?

This Fund is being offered under an insurance contract. It comes with guarantees that may protect a Contract Owner's Deposit if markets go down. (The MER includes the insurance cost for the guarantees.) For details please refer to your Contract.

#### 7. Who is this Fund for?

This Fund may be right for a person seeking long-term capital growth. Since the Fund invests in equities, changes in market conditions can cause its market value to increase or decrease in a short period of time.

The following tables show the fees and expenses you could pay to buy, own and sell Units of the Fund.

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Negotiable Sales Charge	Up to 5% of the amount of your Deposit		<ul> <li>You and your advisor decide on the rate.</li> <li>The initial sales charge is deducted from your Deposit. It goes to your advisor as a gross commission.</li> </ul>	
Deferred Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying 4 years of buying 5 years of buying After 5 years	5.5% 5.0% 4.5% 4.0% 3.5% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	<ul> <li>The deferred sales charge is a set rate. It is deducted from the amount you sell.</li> <li>You can sell up to 12% of your Units each year without paying a deferred sales charge.</li> <li>You can switch to Units of other Funds under the insurance contract at any time without paying a deferred sales charge as long as you do not change</li> </ul>
Low Load Sales Charge	If you sell within: 1 year of buying 2 years of buying 3 years of buying After 3 years	3.0% 2.5% 2.0% 0.0%	<ul> <li>When you make a Deposit, DFS pays your advisor a gross commission of 2.5%.</li> <li>Any deferred sales charge you pay goes to DFS.</li> </ul>	your guarantee. The deferred sales charge schedule will be based on the date you made your first Deposit.

# **B. Ongoing Fund Fees**

The MER includes the Management Fee and operating expenses of the Fund as well as the insurance costs under your Contract. You don't pay these expenses directly. They affect you because they reduce the return you get on your Deposit. For more details about how the guarantees work, see your Contract.

#### MER (annual rate as a % of the Fund's value)

3.65%

# **C. Trailing Commission**

DFS pays your advisor a trailing commission for as long as you own Units of the Fund. It is for the services and advice your advisor provides to you. The trailing commission is paid out of the Management Fee. The rate depends on the fee option you choose:

- Negotiable Sales Charges 1% of the market value of the Units attributed to this fee option each year.
- Deferred Sales Charges 0.5% of the market value of the Units attributed to this fee option each year.
- Low Load Sales Charges 0.5% of the market value of the Units attributed to this fee option each year (for years 1-3) and 1% of the market value of the Units attributed to this fee option each year (for year 4 and over).

#### **D.** Other Fees

There are no other fees that apply to the Millennia III Plan – New Era.

#### 9. What if I change my mind?